

UnitedHealthcare Assisted Living Plan

When moving into an assisted living, independent living, and/or memory care community, having resources to help your clients navigate the transition can help to make all the difference.

Things to know about the UHC IESNP

- UHC IESNP is a 5 Star Medicare Advantage PPO plan. The plan is for people in assisted living, independent living, congregate housing, memory care, and those at home receiving home health care or with conditions that they need help with. MOOP on the IESNP Plan is \$1,500. This is competitive with most non dual/non QMB members.
- The plan is only available to Pinnacle/Crowe agents and agency partners of PFS/Crowe.
- A separate certification on Jarvis (The invite only section) is required to sell this plan. The certification will be added once you have completed the training session below.
- A training session is also required. We will have live sessions or you can watch the recorded session and do the attestation (In the PFS link below).
- The plan pays standard commission like all UHC MA plans.
- Both dual and non-dual members can be on the plan.
- The plan has dual type extra benefits but also has a clinical element. The members have access to in person care from UHC employed nurse, nurse practitioner or PA wither in person at a facility or in their home. They also have a care coordinator that would organize the care from the clinical and help with things like medication management.
- **Verification of eligibility:** an assessment is conducted via phone cal to determine if the member is eligible for the plan. This assessment call is set up with a TPA vendor for UHC call Wellsky. The agent initiates the verification process Online through the Wellsky site. (Instructions on Wellsky the PFS link below.)
- **Clinical component of plan:** The clinical component of the plan is what separates it from other plans. UHC will have Physicians Assistant, Nurse practitioner or Nurse on site to provide care to the members of the plan. They can also provide on site care to members that are living at home. This is a benefit to facilities because it increases the average stay by up to 6 months. It also reduces the amount of calls the facilities receive from relatives of the members to check in on their health. There is no cost to he member for this care (Even if not a dual member). A member from the Optum care team will be an additional point of contact that will coordinate care for the member.
- **Certifications:** Agents need to complete an additional certification in order to be eligible to offer this plan. The training can be found in your Jarvis portal under the "Invitation only" certification section.
- **UHC Assisted Living Plan Training:** Training for this plan is required in order to be "Ready to Sell". This training is in addition to the certification. You can access the training video through the PFS site below. After watching the video you will be able to scan a QR code to complete the attestation staning your completed the training.
- **Brochures, support, and additional information:** PFS created a page specific to this product with additional information, flayers, and brochures. You can access the page through the link provided.
[CLICK TO ACCESS PAGE](#) (You must be logged into the PFS website to access the page).