# **2020 BENEFITS PREVIEW**

### **Medicare Advantage Plans**





# 2020 Medicare Advantage Plans

Plan designs and service areas described in this document are pending government approval and are subject to change. Benefits reflect pending in-network cost sharing. Other limitations and exclusions may apply.

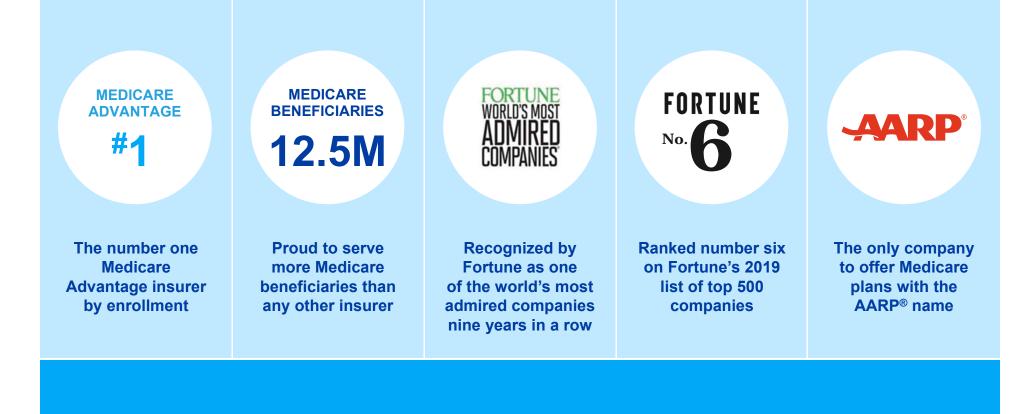
### For final 2020 plan details, refer to the 2020 Summary of Benefits.

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# A TRUSTED HEALTH CARE LEADER.

**Serving Medicare beneficiaries for over 40 years** 





# A DISTINCTIVE EXPERIENCE.

**Delivering unmatched value** 

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#### **More Choice More Control**

When it comes to Medicare, one size does not fit all. That's why we offer a full portfolio of Medicare products including a broad choice of MA plans designed to fit different needs with both in and out-of-network options.



### **Enterprise Capabilities**

No other company offers the depth and breadth of UnitedHealth Group, with partners such as Optum and Rally, to deliver innovative technology and digital tools for an unrivaled member experience.



#### **More Value**

We've listened to our agents and members to invest where it matters and offer extra benefits they want — from \$0 PCP visits and \$0 Tier 1 Rx copays, to enhanced dental, eyewear and fitness benefits.



### **Compassionate Care**

Our member advocates are empowered to deliver best in class customer service with one-call resolution and deliver beyond the basics by scheduling appointments and connecting members to programs designed to make it easier to manage their health.



### **Robust Prescription Drug Coverage**

Our Medicare Advantage prescription drug coverage is more comprehensive than many stand-alone Part D plans with a broad formulary that includes many market-leading brands and covers the most commonly used generics on Tier 1.



### Member-only Health & Wellness Experience

Renew<sup>®</sup> by UnitedHealthcare<sup>1</sup> offers members access to inspiring tips, learning activities, videos, recipes, interactive health tools and more. And with Renew Rewards, members can earn gift card rewards by completing certain health care and wellness activities such as an annual physical or wellness visit, preventive screenings, a flu shot or achieving daily step goals.<sup>2</sup>



<sup>1</sup>Renew by UnitedHealthcare is not available on all plans.

<sup>2</sup>Reward offerings will vary by member and Renew Rewards is not available on all plans with Renew by UnitedHealthcare

# PARTNERS IN CARE.

Resources and tools to simplify and enhance the agent experience



### **Agent Support & Training**

We have a team of Agent Managers and Business Development Managers ready to support you. We also offer ongoing training on a diverse number of topics to help grow your knowledge and business.



### LEAN

LEAN is your go-to enrollment tool for all UnitedHealthcare Medicare plans. Benefits include: Faster enrollment, easier processing and overall a better experience for you. Plus, it goes wherever you go, online or offline\*.

\*AARP Medicare Supplement applications can only be taken while online.

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### Jarvis

An intuitive platform to help you find what you need to know and what you need to do – quickly & easily.

- Mobile responsive
- Application Status tracking
- All your tools in one place (UnitedHealthcare Toolkit, LEAN, training, prescription drug list, provider look-up and more!)
- Full portfolio information
- · Commissions details
- New! Improved navigation for Provider Search
- New! Easy access to Health Risk Assessment
- New! Podcast landing page Easy access for listening on the go!



### **UnitedHealthcare Toolkit**

The UnitedHealthcare Toolkit is faster, easier to navigate and more reliable than ever. Find and order the materials you need to grow your business in a snap.

- **Improved site performance.** Faster load times, quicker ordering and enhanced site reliability
- Marketing materials at your fingertips. Three ways to find materials, so you can find what you're looking for quickly and easily
- Simplified ordering process. Fewer steps, allowing you to quickly download or request printed materials



# GO AHEAD, TAKE ADVANTAGE.

Benefits and features that members want

### DISTINCTIVE BENEFITS



### Dental

Simplified benefit design, expanded coverage, added more out-ofnetwork access, and continue to have the largest dental network



### Vision

Improved benefits with \$0 eye exams, increased eyewear allowances (with standard lenses included) and exclusive access to Warby Parker<sup>™</sup>



### **Over-the-Counter (OTC) Catalog**

Enhanced catalog benefit with broader selection of products, faster delivery, and lower prices to help credits go further

### Renew Active<sup>™</sup> (Fitness)

UnitedHealthcare exclusive fitness program for body and mind includes a free gym membership with access to an extensive network of participating gyms, a personalized fitness plan, and an online brain health program



### **Fitbit® Activity Tracker**

Members can stay active by tracking their activity, sleep, and more with a free Fitbit Charge 3 or Inspire HR for no cost

### DISTINCTIVE FEATURES



### Medicare National Network

Whether at home or traveling, pay in-network costs when you see any doctor in the UnitedHealthcare Medicare National Network<sup>1</sup>

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### **Renew Rewards**

Members may earn gift card rewards for completing certain health care activities such as an annual physical or wellness visit, preventive screenings, flu shot, or achieving daily activity goals

Benefits and features not available on all plans. <sup>1</sup>Exclusions may apply.

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### **Personal Emergency Response System**

In-home monitoring device that provides members with confidence of knowing they have access to help 24/7



### Mammograms & Colonoscopies

Now offered at \$0 copay for both preventive and diagnostic to eliminate confusion and reduce member hassle

### Hearing Aids

Newly launched UnitedHealthcare Hearing combines the best of hi HealthInnovations® and EPIC Hearing Healthcare to provide even more choice in affordable devices, access to an expansive nationwide network or home delivery, and improved service

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### Virtual Visits

Expanded access to virtual medical and mental health visits to offer convenient access to care

### Transportation

Non-emergency medical rides to a doctor's office or pharmacy at no additional cost to the member

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#### W **Preferred Pharmacy**

In partnership with Walgreens, UnitedHealthcare will launch a Preferred Retail Pharmacy Network for select plans to offer even lower retail copays

### HouseCalls<sup>SM</sup>

Free yearly in-home visit with a trusted member of our licensed medical staff for members to stay up-to date on their health between doctor's visits





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### 2020

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# 2020 Medicare Advantage Plans

West Region

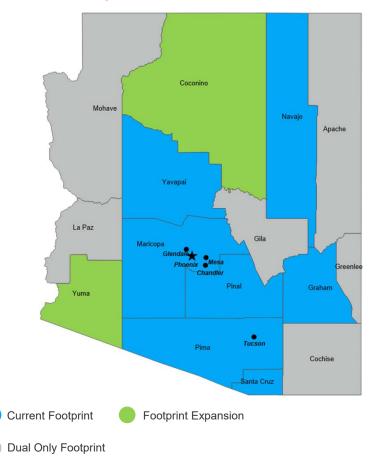






### Arizona

Medicare Advantage 2020 Service Area



State Landscape			
1,386,335			
234,614			
7.0%			
32.8%			
4.3%			
40.3%			

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 48K partial duals who may or may not be eligible).



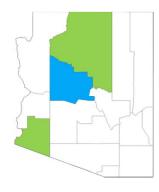


Phoenix: Maricopa, Pinal



Market Landscape	
Eligibles (as of 2019-05-01)	814,292
YOY Eligible Growth	6.8%
MA Non-SNP Penetration	28.1%
YOY MA Non-SNP Enrollment Growth	4.2%
UHC Non-SNP Market Share	34.9%

Prescott: Coconino, Yavapai, Yuma



Arizona PFFS: Navajo

Market Landscape	
Eligibles (as of 2019-05-01)	148,640
YOY Eligible Growth	8.6%
MA Non-SNP Penetration	14.1%
YOY MA Non-SNP Enrollment Growth	25.8%
UHC Non-SNP Market Share	47.4%

Tucson: Graham, Pima, Santa Cruz



Market Landscape		
Eligibles (as of 2019-05-01)	251,495	
YOY Eligible Growth	6.4%	
MA Non-SNP Penetration	30.0%	
YOY MA Non-SNP Enrollment Growth	7.3%	
UHC Non-SNP Market Share	61.0%	



Market Landscape	
Eligibles (as of 2019-05-01)	25,820
YOY Eligible Growth	8.5%
MA Non-SNP Penetration	10.3%
YOY MA Non-SNP Enrollment Growth	4.4%
UHC Non-SNP Market Share	79.8%

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Footprint Expansion





Arizona Dual: Apache, Cochise, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai, Yuma



Market Landscape			
Est. DSNP Eligibles	234,614		
DSNP Enrollees	89,941		
DSNP Penetration (All Plans)	38.3%		
Total UHC DSNP Enrollees	44,367		
UHC DSNP Market Share	49.3%		







Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 1 (PPO)
Plan ID	H0609-026-000	H0609-027-000	H2228-074-000 🔍 樿
Plan Highlights	\$0 premium plan with rich ancillary benefits	Plan designed around OptumCare for coordinated care and low out-of-pocket costs	<b>New!</b> LPPO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in- network costs using our Medicare National Network
Service Area	<b>Arizona</b> : Maricopa, Pinal	<b>Arizona</b> : Maricopa	<b>Arizona</b> : Maricopa
Premium	\$0	\$0	\$0
Max Out-of-Pocket	\$3,900	\$3,000	\$5,000
PCP/Specialist Copay	\$5 / \$35; Referral Required	\$0 / \$25; Referral Required	\$0 / \$40; No Referral Required
Inpatient Hospital	\$230 days 1-7	\$175 days 1-7	\$300 days 1-6
ASC/Outpatient Hosp	\$0 - \$125 / \$0 - \$175	\$0 - \$100 / \$0 - \$150	\$0 - \$275 / \$0 - \$275
Lab Copay	\$10	\$10	\$10
Rx Ded.; Rx Copays	\$150 Tiers 3-5; \$3/\$10/\$45/\$95/30%	\$0; \$2/\$8/\$45/\$95/33%	\$195 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine

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**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 2 (PPO)	
Plan ID	H2228-077-000 🔍 💯	
Plan Highlights	New! LPPO offers Part B premium rebate. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	
Service Area	Arizona: Maricopa	
Premium	\$0; Part B Rebate: \$40	
Max Out-of-Pocket	\$6,700	
PCP/Specialist Copay	\$25 / \$50; No Referral Required	
Inpatient Hospital	\$490 days 1-4	
ASC/Outpatient Hosp	\$0 - \$490 / \$0 - \$490	
Lab Copay	\$10	
Rx Ded.; Rx Copays	\$435 Tiers 3-5; \$0/\$5/\$47/\$100/25% (Preferred)	
Extra Benefits	Routine Eye Exam, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	

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### PRESCOTT PRODUCT BENEFIT GRID

2020

UnitedHealthcare® Medicare Advantage Assure Plan Name AARP<sup>®</sup> Medicare Advantage (HMO) AARP<sup>®</sup> Medicare Advantage Walgreens (PPO) (PPO) Plan ID H5253-036-000 H0271-008-000 H2228-076-000 W New! Open access plan with low out-of-pocket costs and additional ancillaries. \$0 Tier 1 Rx copays at Mid premium plan for those shopping on value and Plan designed for those with both Medicare and **Plan Highlights** Walgreens. See UnitedHealthcare doctors low out-of-pocket costs Medicaid - best for Full Duals nationwide and pay in-network costs using our Medicare National Network Service Area Arizona: Yavapai Arizona: Graham, Santa Cruz, Yavapai Arizona: Coconino, Yavapai, Yuma Premium \$49 \$0 for Full Duals \$40 Max Out-of-Pocket \$5.500 \$6,700 \$6,000 \$0 for Full Duals / \$0 for Full Duals: No Referral **PCP/Specialist Copay** \$0 / \$40; No Referral Required \$10 / \$40; Referral Required Required **Inpatient Hospital** \$295 days 1-5 \$0 for Full Duals \$300 days 1-6 **ASC/Outpatient Hosp** \$0 - \$290 / \$0 - \$290 \$0 for Full Duals \$0 - \$275 / \$0 - \$275 Lab Copay \$10 \$0 for Full Duals \$10 **Rx Ded.; Rx Copays** \$295 Tiers 3-5; \$0/\$5/\$47/\$100/27% (Preferred) \$245 Tiers 3-5; \$4/\$12/\$45/\$95/28% Varies by LIS Level Routine Eye Exam, Eyewear Credit, Routine Hearing Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Routine Eye Exam, Eyewear Credit, Fitness Exam, Hearing Aids, Fitness Membership, Virtual Preventive & Comprehensive Dental w/ Out-of-Membership, Preventive Dental w/ Out-of-Network **Extra Benefits** Network Access, OTC Catalog, Chiropractic, Access, Virtual Visits, Virtual Mental Health Visits, Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available Personal Emergency Response System, Virtual NurseLine, Platinum Dental Rider Available Visits, NurseLine, Transportation

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# 2020 TUCSON

### PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)	AARP <sup>®</sup> Medicare Advantage Plus (HMO-POS)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (PPO)
Plan ID	H0609-025-000	H5253-035-000	H0271-008-000
Plan Highlights	\$0 premium plan with rich ancillary benefits	Low premium plan with broader network access	Plan designed for those with both Medicare and Medicaid - best for Full Duals
Service Area	<b>Arizona</b> : Pima	<b>Arizona</b> : Graham, Pima, Santa Cruz	<b>Arizona</b> : Graham, Santa Cruz, Yavapai
Premium	\$0	\$12	\$0 for Full Duals
Max Out-of-Pocket	\$2,600	\$4,800	\$6,700
PCP/Specialist Copay	\$0 / \$30; Referral Required	\$10 / \$45; No Referral Required	\$0 for Full Duals / \$0 for Full Duals; No Referral Required
Inpatient Hospital	\$225 days 1-7	\$250 days 1-7	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$225 / \$0 - \$225	\$0 - \$225 / \$0 - \$225	\$0 for Full Duals
Lab Copay	\$10	\$10	\$0 for Full Duals
Rx Ded.; Rx Copays	\$0; \$2/\$12/\$45/\$95/33%	\$225 Tiers 3-5; \$2/\$8/\$45/\$95/ <mark>29%</mark>	Varies by LIS Level
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of- Network Access, OTC Catalog, Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation





### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens (PPO)	
Plan ID	H2228-075-000 🔍 🖉	
Plan Highlights	New! LPPO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in- network costs using our Medicare National Network	
Service Area	Arizona: Pima	
Premium	\$0	
Max Out-of-Pocket	\$5,000	
PCP/Specialist Copay	\$0 / \$40; No Referral Required	
Inpatient Hospital	\$300 days 1-6	
ASC/Outpatient Hosp	\$0 - \$275 / \$0 - \$275	
Lab Copay	\$10	
Rx Ded.; Rx Copays	\$275 Tiers 3-5; \$0/\$5/\$47/\$100/28% (Preferred)	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine	

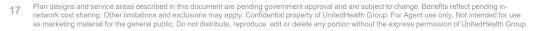
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# 2020 ARIZONA PFFS

**PRODUCT BENEFIT GRID** 

Plan Name	UnitedHealthcare <sup>®</sup> MedicareDirect Essential (PFFS)	UnitedHealthcare <sup>®</sup> MedicareDirect Rx (PFFS)	
Plan ID	H5435-001-000	H5435-024-000	
Plan Highlights	Non-network PFFS plan allows you to see any doctor who accepts Medicare. Designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA benefits	Non-network PFFS plan allows you to see any doctor who accepts Medicare with built in Part D coverage	
Service Area	<ul> <li>AZ: Navajo; GA: Calhoun, Decatur, Grady, Lanier, Thomas; KS: Chase, Cheyenne, Clay, Decatur, Ellis, Geary, Graham, Lane, Logan, Marshall, Nemaha, Neosho, Phillips, Rawlins, Republic, Riley, Rooks, Saline, Scott, Sheridan, Thomas, Washington, Wilson; KY: Calloway, Christian, Marshall; MO: Adair, Cape Girardeau, Clark, Daviess, Grundy, Iron, Madison, Mercer, New Madrid, Putnam, Schuyler, Scotland, Scott, Shannon, Stoddard, Sullivan; MT: Carter, Daniels, Dawson, Fallon, Garfield, Petroleum, Phillips, Powder River, Prairie, Roosevelt, Sheridan; NE: Arthur, Banner, Blaine, Boone, Buffalo, Cedar, Cheyenne, Dakota Dawes, Dawson, Gosper, Hall, Hooker, Keith, Keya Paha, Knox, Logan, Loup, McPherson, Madison, Merrick, Morrill, Nance, Perkins, Platte, Scotts Bluff, Sheridan, Sherman, Stanton, Thomas, Wheeler; OK: Latimer; TX: Brewster, Brown, Calhoun, Crane, Culberson, De Witt; Duval., Goliad, Gonzales, Jack, Jackson, Karnes, La Salle, Live Oak, Loving, Mc Mullen, Pecos, Presidio, Reeves, Refugio, Terrell, Ward, Winkler; VT: Caledonia, Essex, Franklin, Grand Isle; VA: Augusta, Carroll, Greensville, Harrisonburg City, Patrick, Rockingham, Staunton City, Waynesboro City; WY: Albany, Crook, Fremont, Natrona, Sheridan, Teton, Weston; H5435-001 only: KS: Anderson, Cloud; MT: Valley; NE: Box Butte, Dixon, Hamilton, Kearney; VA: Emporia</li> </ul>		
Premium	\$40	\$64	
Max Out-of-Pocket	\$6,700	\$6,700	
PCP/Specialist Copay	\$25 / \$50; No Referral Required	\$25 / \$50; No Referral Required	
Inpatient Hospital	\$395 days 1-4	\$395 days 1-4	
ASC/Outpatient Hosp	\$0 - \$395 / \$0 - \$395	\$0 - \$395 / \$0 - \$395	
Lab Copay	\$10	\$10	
Rx Ded.; Rx Copays	Not Covered	\$295 Tiers 3-5; \$4/\$14/\$47/\$100/27%	
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Nurse Line	Routine Eye Exam, Routine Hearing Exam, Nurse Line	





# 2020 ARIZONA DUAL

**PRODUCT BENEFIT GRID** 

Plan Name	UnitedHealthcare Dual Complete <sup>®</sup> LP (HMO SNP)	UnitedHealthcare Dual Complete <sup>®</sup> LP1 (HMO SNP)	UnitedHealthcare Dual Complete <sup>®</sup> ONE (HMO SNP)
Plan ID	H0321-002-000	H5008-012-000	H0321-004-000
Plan Highlights	\$275 per quarter for OTC products with debit card or mail order, \$3,500 dental allowance for covered services, \$2,500 allowance for hearing aids every two years, \$0 copay virtual doctor visits	\$3,500 dental allowance for covered services, \$2,000 allowance for hearing aids every two years, and \$0 copay virtual visits	\$275 per quarter for OTC products with debit card or mail order, \$3,500 dental allowance for covered services, \$2,500 allowance for hearing aids every two years, receive up to 4 hrs/wk of In-Home Support Services
Service Area	<b>Arizona</b> : Apache, Cochise, Coconino, Gila, Graham, Greenlee, La Paz, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz, Yavapai, Yuma	<b>Arizona</b> : Gila	<b>Arizona</b> : Apache, Coconino, Gila, Maricopa, Mohave, Navajo, Pinal, Yavapai
Premium	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Debit Card & Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Debit Card & Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support, Adult Day Care



2020

# NORTHERN CALIFORNIA

### **Northern California**

Medicare Advantage 2020 Service Area



2,462,564
115,739
5.5%
25.8%
5.9%
11.7%

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 2K partial duals who may or may not be eligible).



# MARKET LANDSCAPE

#### Central South: Fresno, Kings, Madera

2020



East Bay Area: Alameda, Contra Costa

Market Landscape	
Eligibles (as of 2019-05-01)	192,450
YOY Eligible Growth	5.1%
MA Non-SNP Penetration	21.5%
YOY MA Non-SNP Enrollment Growth	5.4%
UHC Non-SNP Market Share	5.4%

Central Valley: San Joaquin, Stanislaus



Market Landscape	
Eligibles (as of 2019-05-01)	210,510
YOY Eligible Growth	5.6%
MA Non-SNP Penetration	30.3%
YOY MA Non-SNP Enrollment Growth	8.6%
UHC Non-SNP Market Share	15.0%

North Bay Area: Marin, Napa, Solano, Sonoma



Market Landscape	
Eligibles (as of 2019-05-01)	468,917
YOY Eligible Growth	5.5%
MA Non-SNP Penetration	24.7%
YOY MA Non-SNP Enrollment Growth	4.1%
UHC Non-SNP Market Share	12.4%



Market Landscape	
Eligibles (as of 2019-05-01)	291,428
YOY Eligible Growth	5.7%
MA Non-SNP Penetration	24.5%
YOY MA Non-SNP Enrollment Growth	5.5%
UHC Non-SNP Market Share	5.1%

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# **NORTHERN CALIFORNIA**

MARKET LANDSCAPE

2020

North Rural: Amador, El Dorado, Mendocino, Merced, Shasta, Tulare



San Francisco: San Francisco

Market Landscape	
Eligibles (as of 2019-05-01)	241,399
YOY Eligible Growth	5.9%
MA Non-SNP Penetration	9.8%
YOY MA Non-SNP Enrollment Growth	8.3%
UHC Non-SNP Market Share	33.9%

Sacramento North Valley: Nevada, Placer, Sacramento, Yolo



Market Landscape	
Eligibles (as of 2019-05-01)	429,835
YOY Eligible Growth	6.3%
MA Non-SNP Penetration	22.4%
YOY MA Non-SNP Enrollment Growth	6.3%
UHC Non-SNP Market Share	25.2%

South Bay Area: San Mateo, Santa Clara, Santa Cruz



Market Landscape	
Eligibles (as of 2019-05-01)	154,888
YOY Eligible Growth	3.6%
MA Non-SNP Penetration	19.8%
YOY MA Non-SNP Enrollment Growth	3.2%
UHC Non-SNP Market Share	0.9%



Market Landscape	
Eligibles (as of 2019-05-01)	473,137
YOY Eligible Growth	5.0%
MA Non-SNP Penetration	22.5%
YOY MA Non-SNP Enrollment Growth	6.5%
UHC Non-SNP Market Share	11.3%

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### 2020

# **NORTHERN CALIFORNIA**

MARKET LANDSCAPE

#### Central South Dual: Fresno, Kings, Madera

#### East Bay Area Dual: Alameda



Market Landscape	
Est. DSNP Eligibles	54,022
DSNP Enrollees	5,785
DSNP Penetration (All Plans)	10.7%
Total UHC DSNP Enrollees	
UHC DSNP Market Share	0.0%



Market Landscape	
Est. DSNP Eligibles	61,717
DSNP Enrollees	7,333
DSNP Penetration (All Plans)	11.9%
Total UHC DSNP Enrollees	
UHC DSNP Market Share	0.0%

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Footprint Expansion

### 2020 CENTRAL SOUTH

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-035-000	H0543-181-000
Plan Highlights	Premium plan now serving Kings plus Fresno and Madera counties	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	<b>California</b> : Fresno, Kings, Madera	California: Fresno, Kings, Madera
Premium	\$77	\$0 for Full Duals
Max Out-of-Pocket	\$6,700	\$6,700
PCP/Specialist Copay	\$0 / \$10; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$445 days 1-4	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$365 / \$0 - \$365	\$0 for Full Duals
Lab Copay	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$315 Tiers 3-5; \$3/\$12/\$47/\$100/27%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation



# 2020 CENTRAL VALLEY

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)
Plan ID	H0543-196-000	H0543-147-000	H0543-036-000
Plan Highlights	<b>New!</b> Low premium plan designed around Allcare for coordinated care and low out-of-pocket costs	Low premium plan for those who are cost conscious and want affordable coverage	Premium plan with low out-of-pocket costs
Service Area	<b>California</b> : Stanislaus	<b>California</b> : Stanislaus	<b>California</b> : Stanislaus
Premium	\$19	\$9	\$99
Max Out-of-Pocket	\$3,400	\$4,900	\$3,400
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$15; Referral Required	\$0 / \$5; Referral Required
Inpatient Hospital	\$175 days 1-5	\$220 days 1-8	\$200 per admit
ASC/Outpatient Hosp	\$0 - \$75 / \$0 - \$125	\$0 - \$195 / \$0 - \$195	\$0 / \$0
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$100 Tiers 3-5; \$3/\$12/\$47/\$100/31%	\$225 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$220 Tiers 3-5; \$3/\$12/\$47/\$100/29%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available

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# 2020 CENTRAL VALLEY

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-177-000	H0543-187-000	H0543-182-000
Plan Highlights	Mid premium plan for those shopping on value and low out-of-pocket costs	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	<b>California</b> : San Joaquin	<b>California</b> : San Joaquin	<b>California</b> : Stanislaus
Premium	\$58	\$0 for Full Duals	\$0 for Full Duals
Max Out-of-Pocket	\$4,400	\$6,700	\$6,700
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$275 days 1-5	\$0 for Full Duals	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$250 / \$0 - \$250	\$0 for Full Duals	\$0 for Full Duals
Lab Copay	\$0	\$0 for Full Duals	\$0 for Full Duals
Rx Ded.; Rx Copays	\$225 Tiers 3-5; \$3/\$12/\$47/\$100/ <mark>29%</mark>	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation



# 2020 EAST BAY AREA

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	UnitedHealthcare <sup>®</sup> Canopy Health Medicare Advantage (HMO)	
Plan ID	H0543-070-000	H0543-188-000	
Plan Highlights	Full provider network premium plan serving Alameda and Contra Costa counties	<b>New!</b> Premium plan with rich ancillaries designed around Canopy for coordinated care and low out-of-pocket costs	
Service Area	<b>California</b> : Alameda, Contra Costa	<b>California</b> : Alameda	
Premium	\$107	\$69	
Max Out-of-Pocket	\$6,700	\$4,900	
PCP/Specialist Copay	\$10 / \$15; Referral Required	\$0 / \$15; Referral Required	
Inpatient Hospital	\$390 days 1-5	\$250 days 1-7	
ASC/Outpatient Hosp	\$0 - \$370 / \$0 - \$370	\$0 - \$150 / \$0 - \$210	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$350 Tiers 3-5; \$3/\$12/\$47/\$100/26%	\$150 Tiers 3-5; \$2/\$12/\$47/\$100/30%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, <b>NurseLine</b> , Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	

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# 2020 EAST BAY AREA

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	UnitedHealthcare <sup>®</sup> Canopy Health Medicare Advantage (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-163-000	H0543-189-000	H0543-183-000
Plan Highlights	Plan designed around John Muir Health for coordinated care and low out-of-pocket costs	<b>New!</b> Premium plan with low out-of-pocket costs and rich ancillaries	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	<b>California</b> : Contra Costa	California: Contra Costa	<b>California</b> : Alameda, Contra Costa
Premium	\$64	\$69	\$0 for Full Duals
Max Out-of-Pocket	\$3,200	\$3,200	\$6,700
PCP/Specialist Copay	\$10 / \$15; Referral Required	\$0 / \$15; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$290 days 1-5	\$290 days 1-5	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$200 / \$0 - \$200	\$0 - \$150 / \$0 - \$210	\$0 for Full Duals
Lab Copay	\$0	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$250 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Transportation

New Plan



### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)
Plan ID	H0543-176-000	H0543-148-000	H0543-194-000
Plan Highlights	Premium plan with low out-of-pocket costs and rich ancillaries	Plan designed around Sutter Health for coordinated care and low out-of-pocket costs	<b>New!</b> Low premium plan for those shopping on value and low out-of-pocket costs
Service Area	California: Marin	California: Sonoma	<b>California</b> : Napa
Premium	\$79	\$55	\$55
Max Out-of-Pocket	\$4,900	\$4,900	\$4,900
PCP/Specialist Copay	\$10 / \$25; Referral Required	\$0 / \$15; Referral Required	\$0 / \$15; Referral Required
Inpatient Hospital	\$345 days 1-5	\$290 days 1-5	\$290 days 1-5
ASC/Outpatient Hosp	\$0 - \$195 / \$0 - \$195	\$0 - \$195 / \$0 - \$195	\$0 - \$195 / \$0 - \$195
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$325 Tiers 3-5; \$3/\$12/\$47/\$100/27%	\$325 Tiers 3-5; \$3/\$12/\$47/\$100/27%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available

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PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	
Plan ID	H0543-179-000	
Plan Highlights	Premium plan with low out-of-pocket costs	
Service Area	California: Solano	
Premium	\$79	
Max Out-of-Pocket	\$6,700	
PCP/Specialist Copay	\$10 / \$20; Referral Required	
Inpatient Hospital	\$395 days 1-4	
ASC/Outpatient Hosp	\$0 - \$370 / \$0 - \$370	
Lab Copay	\$0	
Rx Ded.; Rx Copays	\$350 Tiers 3-5; \$3/\$12/\$47/\$100/26%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	



### PRODUCT BENEFIT GRID

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-198-000	H0543-200-000	H0543-199-000
Plan Highlights	<b>New!</b> Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	<b>New!</b> Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	<b>New!</b> Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	California: Marin	<b>California</b> : Napa	California: Solano
Premium	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
Max Out-of-Pocket	\$6,700	\$6,700	\$6,700
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
Lab Copay	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation

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PRODUCT BENEFIT GRID

111020			
Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)		
Plan ID	H0543-197-000		
Plan Highlights	New! Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal		
Service Area	California: Sonoma		
Premium	\$0 for Full Duals		
Max Out-of-Pocket	\$6,700		
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required		
Inpatient Hospital	\$0 for Full Duals		
ASC/Outpatient Hosp	\$0 for Full Duals		
Lab Copay	\$0 for Full Duals		
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation		

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# 2020 NORTH RURAL

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	
Plan ID	H0543-140-000	H0543-195-000	
Plan Highlights	Premium plan with low out-of-pocket costs. Includes dental rider	New! Premium plan with low out-of-pocket costs and rich ancillaries	
Service Area	<b>California</b> : Amador, El Dorado, Mendocino, Merced, Tulare	<b>California</b> : Shasta	
Premium	\$61	\$61	
Max Out-of-Pocket	\$6,700	\$6,700	
PCP/Specialist Copay	\$15 / \$45; Referral Required	\$15 / \$45; Referral Required	
Inpatient Hospital	\$390 days 1-5	\$390 days 1-5	
ASC/Outpatient Hosp	\$0 - \$370 / \$0 - \$370	\$0 - \$370 / \$0 - \$370	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$255 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$255 Tiers 3-5; \$3/\$12/\$47/\$100/28%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	

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# 2020 NORTH RURAL

PRODUCT BENEFIT GRID

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	
Plan ID	H0543-202-000	H0543-201-000	
Plan Highlights	<b>New!</b> Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	<b>New!</b> Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	
Service Area	California: Amador, El Dorado, Mendocino, Merced, Tulare	<b>California</b> : Shasta	
Premium	\$0 for Full Duals	\$0 for Full Duals	
Max Out-of-Pocket	\$6,700	\$6,700	
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required	
Inpatient Hospital	\$0 for Full Duals	\$0 for Full Duals	
ASC/Outpatient Hosp	\$0 for Full Duals	\$0 for Full Duals	
Lab Copay	\$0 for Full Duals	\$0 for Full Duals	
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Transportation	

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# 2020 SACRAMENTO NORTH VALLEY

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)
Plan ID	H0543-146-000	H0543-089-000	H0543-086-000
Plan Highlights	Plan designed around Sutter Health for coordinated care and low out-of-pocket costs	Premium plan with low out-of-pocket costs	Premium plan serving Nevada county
Service Area	California: Placer, Sacramento, Yolo	<b>California</b> : Placer, Sacramento, Yolo	<b>California</b> : Nevada
Premium	\$32	\$92	\$101
Max Out-of-Pocket	\$4,900	\$4,900	\$6,700
PCP/Specialist Copay	\$0 / \$25; Referral Required	\$0 / \$15; Referral Required	\$10 / \$30; Referral Required
Inpatient Hospital	\$220 days 1-8	\$150 days 1-3	\$390 days 1-5
ASC/Outpatient Hosp	\$0 - \$195 / \$0 - \$195	\$0 - \$75 / \$0 - \$75	\$0 - \$370 / \$0 - \$370
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$225 Tiers 3-5; \$3/\$10/\$45/\$100/29%	\$350 Tiers 3-5; \$3/\$12/\$47/\$100/26%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, <b>NurseLine</b> , Platinum Dental Rider Available



# 2020 SACRAMENTO NORTH VALLEY

**PRODUCT BENEFIT GRID** 

Plan Name UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)		UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	
Plan ID	H0543-185-000	H0543-184-000	
Plan Highlights	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal	
Service Area	<b>California</b> : Placer, Sacramento, Yolo	<b>California</b> : Nevada	
Premium	\$0 for Full Duals	\$0 for Full Duals	
Max Out-of-Pocket	\$6,700	\$6,700	
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required	
Inpatient Hospital	\$0 for Full Duals	\$0 for Full Duals	
ASC/Outpatient Hosp	\$0 for Full Duals	\$0 for Full Duals	
Lab Copay	\$0 for Full Duals	\$0 for Full Duals	
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Transportation	



### 2020 SAN FRANCISCO

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Canopy Health Medicare Advantage (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-175-000	H0543-191-000	H0543-186-000
Plan Highlights	Mid premium plan for those shopping on value and low out-of-pocket costs	<b>New!</b> Low premium plan for those shopping on value and low out-of-pocket costs	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	California: San Francisco	California: San Francisco	California: San Francisco
Premium	\$54	\$39	\$0 for Full Duals
Max Out-of-Pocket	\$4,000	\$3,500	\$6,700
PCP/Specialist Copay	\$5 / \$10; Referral Required	\$0 / \$10; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$345 days 1-5	\$250 days 1-5	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$195 / \$0 - \$195	\$0 - \$195 / \$0 - \$195	\$0 for Full Duals
Lab Copay	\$0	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$100 Tiers 3-5; \$3/\$12/\$47/\$100/31%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation

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## **SOUTH BAY AREA**

### PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-193-000	H0543-029-000	H0543-180-000
Plan Highlights	<b>New!</b> Low premium plan designed around Allcare for coordinated care and low out-of-pocket costs	Premium plan serving Santa Clara County	Full provider network plan designed for duals - this is what members pay if they have Medicare and full MediCal
Service Area	California: Santa Clara	California: Santa Clara	California: Santa Clara
Premium	\$19	\$101	\$0 for Full Duals
Max Out-of-Pocket	\$4,000	\$5,900	\$6,700
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$15; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$175 days 1-5	\$390 days 1-5	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 - \$75 / \$0 - \$125	\$0 - \$325 / \$0 - \$325	\$0 for Full Duals
Lab Copay	\$0	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$150 Tiers 3-5; \$3/\$12/\$47/\$100/30%	\$355 Tiers 3-5; \$3/\$12/\$47/\$100/26%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, <b>NurseLine</b> , Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Transportation

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## **SOUTH BAY AREA**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)
Plan ID	H0543-158-000	H0543-028-000	H0543-178-000
Plan Highlights	Plan designed around Sutter Health for coordinated care and low out-of-pocket costs	Full provider network plan with low out-of-pocket costs	Premium plan with low out-of-pocket costs
Service Area	California: San Mateo	California: San Mateo	<b>California</b> : Santa Cruz
Premium	\$59	\$107	\$79
Max Out-of-Pocket	\$4,900	\$4,900	\$6,700
PCP/Specialist Copay	\$0 / \$15; Referral Required	\$0 / \$10; Referral Required	\$10 / \$20; Referral Required
Inpatient Hospital	\$250 days 1-5	\$200 per admit	\$395 days 1-4
ASC/Outpatient Hosp	\$0 - \$250 / \$0 - \$250	\$0 / \$0	\$0 - \$370 / \$0 - \$370
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$360 Tiers 3-5; \$3/\$12/\$47/\$100/26%	\$360 Tiers 3-5; \$3/\$12/\$47/\$100/26%	\$350 Tiers 3-5; \$3/\$12/\$47/\$100/26%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, NurseLine, Platinum Dental Rider Available





# 2020 CENTRAL SOUTH DUAL

### **PRODUCT BENEFIT GRID**

Plan Name	UnitedHealthcare Dual Complete <sup>®</sup> (HMO SNP)		
Plan ID	H1375-002-000		
Plan Highlights	New! \$200 per quarter for OTC products through mail order, \$2,500 allowance for hearing aids every two years, \$0 copay virtual doctor visits, \$500 dental allowance for covered services. New plan counties have an estimated 46,000 eligibles		
Service Area	California: Fresno, Kings, Madera		
Premium	\$0 for Full Duals		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support		

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# 2020 EAST BAY AREA DUAL

### **PRODUCT BENEFIT GRID**

UnitedHealthcare Dual Complete <sup>®</sup> (HMO SNP)	
H1375-001-000	
New! \$50 per quarter for OTC products through mail order and \$500 dental allowance for covered services. Alameda county has an estimated 51,000 eligibles	
California: Alameda	
\$0 for Full Duals	
Preventive & Comprehensive Dental, OTC Catalog	

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### **2020** SOUTHERN CALIFORNIA STATE LANDSCAPE

### **Southern California**

Medicare Advantage 2020 Service Area



State Landscape		
Eligibles (as of 2019-05-01)	3,782,807	
YOY Eligible Growth <sup>1</sup>	4.9%	
MA Penetration <sup>1</sup>	38.8%	
YOY MA Enrollment Growth <sup>1</sup>	4.4%	
UHC Market Share <sup>1</sup> 18.1%		

May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

Current Footprint

UnitedHealthcare<sup>®</sup>

### 2020 SOUTHERN CALIFORNIA MARKET LANDSCAPE

#### Kern County: Kern



Orange County: Orange

Market Landscape		
Eligibles (as of 2019-05-01)	124,500	
YOY Eligible Growth	5.7%	
MA Non-SNP Penetration	24.9%	
YOY MA Non-SNP Enrollment Growth	5.7%	
UHC Non-SNP Market Share	12.0%	

Los Angeles: Los Angeles



Market Landscape	
Eligibles (as of 2019-05-01)	1,546,870
YOY Eligible Growth	3.5%
MA Non-SNP Penetration	32.6%
YOY MA Non-SNP Enrollment Growth	5.4%
UHC Non-SNP Market Share	13.9%

Pacific Central Coast: San Luis Obispo, Santa Barbara, Ventura



Market Landscape		
Eligibles (as of 2019-05-01)	529,413	
YOY Eligible Growth	5.4%	
MA Non-SNP Penetration	36.6%	
YOY MA Non-SNP Enrollment Growth	5.2%	
UHC Non-SNP Market Share	24.5%	



Market Landscape		
Eligibles (as of 2019-05-01)	304,191	
YOY Eligible Growth	5.5%	
MA Non-SNP Penetration	16.8%	
YOY MA Non-SNP Enrollment Growth	5.4%	
UHC Non-SNP Market Share	25.2%	

Current Footprint



### 2020

# **SOUTHERN CALIFORNIA**

MARKET LANDSCAPE

Riverside/San Bernardino: Riverside, San Bernardino

#### San Diego: San Diego



Market Landscape	
Eligibles (as of 2019-05-01)	722,313
YOY Eligible Growth	7.0%
MA Non-SNP Penetration	39.2%
YOY MA Non-SNP Enrollment Growth	5.8%
UHC Non-SNP Market Share	25.2%



Market Landscape	
Eligibles (as of 2019-05-01)	555,520
YOY Eligible Growth	5.4%
MA Non-SNP Penetration	34.4%
YOY MA Non-SNP Enrollment Growth	5.2%
UHC Non-SNP Market Share	31.2%





## 2020 KERN COUNTY

### PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-019-000	H0543-173-000
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Full provider network plan designed for Full Duals - this is what members pay if they have Medicare and full MediCal
Service Area	<b>California</b> : Kern	California: Kern
Premium	\$0	\$0 for Full Duals
Max Out-of-Pocket	\$2,900	\$6,700
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$0 per admit	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 / \$0	\$0 for Full Duals
Lab Copay	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$0; \$15/\$20/\$47/\$100/33%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation



## 2020 LOS ANGELES

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	
Plan ID	H0543-168-000	H0543-001-000	H0543-151-000	
Plan Highlights         Plan designed around specific provider groups for coordinated care and low out-of-pocket costs		\$0 premium plan with full provider network	Plan designed around HealthCare Partners for coordinated care and low out-of-pocket costs	
Service Area	<b>California</b> : Los Angeles	California: Los Angeles	California: Los Angeles	
Premium	\$0	\$0	\$0	
Max Out-of-Pocket	\$1,000	\$3,400	\$1,000	
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required	
Inpatient Hospital	\$0 per admit	\$0 per admit	\$0 per admit	
ASC/Outpatient Hosp	\$0 / \$0	\$0 / \$0	\$0 / \$0	
Lab Copay	\$0	\$0	\$0	
Rx Ded.; Rx Copays	\$0; \$2/\$12/\$47/\$100/33%	\$0; \$4/ <mark>\$15</mark> /\$47/\$100/33%	\$0; \$2/\$12/\$47/\$100/33%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Acupuncture, Virtual Visits, NurseLine, Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Dental Rider Available	



# 2020 LOS ANGELES

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Premier (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)
Plan ID	H0543-164-000	H0543-153-000
Plan Highlights	Full provider network plan with low out-of-pocket costs and rich ancillary benefits; also suitable for Low Income Subsidy (LIS) members	Full provider network plan designed for Full duals - this is what members pay if they have Medicare and full MediCal
Service Area	<b>California</b> : Los Angeles	<b>California</b> : Los Angeles, Orange, Riverside, San Bernardino
Premium	\$26.80 (Varies By LIS Level)	\$0 for Full Duals
Max Out-of-Pocket	\$1,000	\$6,700
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required
Inpatient Hospital	\$0 per admit	\$0 for Full Duals
ASC/Outpatient Hosp	\$0 / \$0	\$0 for Full Duals
Lab Copay	\$0	\$0 for Full Duals
Rx Ded.; Rx Copays	\$0; \$0/\$9/\$47/\$100/33% (Varies By LIS Level)	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation





## 2020 ORANGE COUNTY

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)
Plan ID	H0543-169-000	H0543-138-000
Plan Highlights	Plan designed around specific provider groups for coordinated care and lower out-of-pocket costs	\$0 premium plan with full provider network
Service Area	California: Orange	<b>California</b> : Orange
Premium	\$0	\$0
Max Out-of-Pocket	\$1,000	\$2,200
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required
Inpatient Hospital	\$0 per admit	\$0 per admit
ASC/Outpatient Hosp	\$0 / \$0	\$0 / \$0
Lab Copay	\$0	\$0
Rx Ded.; Rx Copays	\$0; \$0/\$9/\$47/\$100/33%	\$0; \$0/ <mark>\$14</mark> /\$47/\$100/33%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Transportation, Dental Rider Available



## 2020 ORANGE COUNTY

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Premier (HMO)
Plan ID	H0543-153-000	H0543-165-000
Plan Highlights	Full provider network plan designed for Full duals - this is what members pay if they have Medicare and full MediCal	Full provider network premium plan with low out-of-pocket costs and rich ancillary benefits, also suitable for Low Income Subsidy (LIS) members
Service Area	<b>California</b> : Los Angeles, Orange, Riverside, San Bernardino	<b>California</b> : Orange
Premium	\$0 for Full Duals	\$30.50 (Varies By LIS Level)
Max Out-of-Pocket	\$6,700	\$1,000
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 / \$0; Referral Required
Inpatient Hospital	\$0 for Full Duals	\$0 per admit
ASC/Outpatient Hosp	\$0 for Full Duals	\$0 / \$0
Lab Copay	\$0 for Full Duals	\$0
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0; \$0/\$9/\$47/\$100/33% (Varies By LIS Level)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available





## 2020 PACIFIC CENTRAL COAST

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)
Plan ID	H0543-022-000	H0543-032-000	H0543-167-000
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Premium Plan serving San Luis Obispo and Santa Barbara counties	Low premium plan for those shopping on value and low out-of-pocket costs
Service Area	<b>California</b> : Ventura	<b>California</b> : San Luis Obispo, Santa Barbara	<b>California</b> : San Luis Obispo
Premium	\$0	\$89	\$28
Max Out-of-Pocket	\$4,900	\$6,700	\$3,400
PCP/Specialist Copay	\$0 / \$10; Referral Required	\$10 / \$20; Referral Required	\$10 / \$15; Referral Required
Inpatient Hospital	\$335 days 1-5	\$375 days 1-5	\$295 days 1-6
ASC/Outpatient Hosp	\$0 - \$330 / \$0 - \$330	\$0 - \$295 / \$0 <b>- \$335</b>	\$0 - \$195 / \$0 - \$195
Lab Copay	\$0	\$5	\$0
Rx Ded.; Rx Copays	\$295 Tiers 3-5; \$3/\$12/\$47/\$100/27%	\$375 Tiers 3-5; \$4/\$12/\$47/\$100/26%	\$375 Tiers 3-5; \$3/\$12/\$47/\$100/ <mark>26%</mark>
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available





## 2020 RIVERSIDE/SAN BERNARDINO

#### **PRODUCT BENEFIT GRID**

Plan Name AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Focus (HMO)		AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	
Plan ID	H0543-170-000	H0543-144-000	
Plan Highlights	Plan designed around specific provider groups for coordinated care and lower out-of-pocket costs	\$0 premium plan with full provider network	
Service Area	<b>California</b> : Riverside, San Bernardino	<b>California</b> : Riverside, San Bernardino	
Premium	\$0	\$0	
Max Out-of-Pocket	\$1,000	\$2,900	
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required	
Inpatient Hospital	\$0 per admit	\$0 per admit	
ASC/Outpatient Hosp	\$0 / \$0	\$0 / \$0	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$0; \$0/\$9/\$47/\$100/33%	\$0; \$0/ <mark>\$14</mark> /\$47/\$100/33%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Dental Rider Available	



## 2020 RIVERSIDE/SAN BERNARDINO

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Premier (HMO)
Plan ID	H0543-153-000	H0543-166-000
Plan Highlights	Full provider network plan designed for Full duals - this is what members pay if they have Medicare and full MediCal	Full provider network premium plan with low out-of-pocket costs and rich ancillary benefits, also suitable for Low Income Subsidy (LIS) members
Service Area	<b>California</b> : Los Angeles, Orange, Riverside, San Bernardino	<b>California</b> : Riverside, San Bernardino
Premium	\$0 for Full Duals	\$34.20 (Varies By LIS Level)
Max Out-of-Pocket	\$6,700	\$1,000
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; Referral Required	\$0 / \$0; Referral Required
Inpatient Hospital	\$0 for Full Duals	\$0 per admit
ASC/Outpatient Hosp	\$0 for Full Duals	\$0 / \$0
Lab Copay	\$0 for Full Duals	\$0
Rx Ded.; Rx Copays	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	\$0; \$0/\$9/\$47/\$100/33% (Varies By LIS Level)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Transportation, Platinum Dental Rider Available





## 2020 SAN DIEGO

**PRODUCT BENEFIT GRID** 

Plan Name AARP <sup>®</sup> Medicare Advantage Walgreens (HMO)		Sharp <sup>®</sup> SecureHorizons <sup>®</sup> Plan by UnitedHealthcare <sup>®</sup> (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (HMO)	
Plan ID	H0543-204-000 🔁	H0543-145-000	H0543-172-000	
Plan Highlights	<b>New!</b> HMO offers Part B premium rebate, \$5 PCP with popular ancillary benefits. Plan designed around Sharp HealthCare for coordinated care and low out-of-pocket costs. \$0 Tier 1 Rx copays at Walgreens retail and mail order	Plan designed around Sharp HealthCare for coordinated care and low out-of-pocket costs	Plan designed around Sharp HealthCare for Full Duals - this is what members pay if they have Medicare and full MediCal	
Service Area	<b>California</b> : San Diego	<b>California</b> : San Diego	<b>California</b> : San Diego	
Premium	\$0; Part B Rebate: \$25	\$0	\$0 for Full Duals	
Max Out-of-Pocket	\$6,700	\$3,400	\$6,700	
PCP/Specialist Copay	\$5 / \$50; Referral Required	\$5 / <mark>\$35</mark> ; Referral Required	\$0 for Full Duals / \$0 for Full Duals; Referral Required	
Inpatient Hospital	\$390 days 1-5	\$260 days 1-7	\$0 for Full Duals	
ASC/Outpatient Hosp	\$0 - \$375 / \$0 - \$375	\$0 - \$250 / \$0 - \$250	\$0 for Full Duals	
Lab Copay	\$5	\$5	\$0 for Full Duals	
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$0/\$5/\$47/\$100/28% (Preferred)	\$0; \$4/\$10/\$47/\$100/33%	\$0 for Full Duals; \$1.30 for Generics and \$3.90 for Brands *Copay amounts vary by LIS/Medi-Cal eligibility	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation	

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## 2020 SAN DIEGO

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 4 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Value (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Premier (HMO)	
Plan ID	H0543-152-000	H0543-013-000	H0543-060-000	
Plan Highlights	\$0 premium plan with full provider network	Full provider network plan for those shopping on value and low out-of-pocket costs	Full provider network plan with low out-of-pocket costs and rich ancillaries	
Service Area	<b>California</b> : San Diego	<b>California</b> : San Diego	<b>California</b> : San Diego	
Premium	\$0	\$25	\$69	
Max Out-of-Pocket	\$3,400	\$5,300	\$4,300	
PCP/Specialist Copay	\$20 / \$40; Referral Required	\$20 / \$40; Referral Required	\$15 / \$35; Referral Required	
Inpatient Hospital	\$295 days 1-6	\$225 days 1-8	\$175 days 1-8	
ASC/Outpatient Hosp	\$0 - \$295 / \$0 - \$295	\$0 - \$225 / \$0 - \$225	\$0 - \$175 / \$0 - \$175	
Lab Copay	\$5	\$10	\$5	
Rx Ded.; Rx Copays	\$50 Tiers 3-5; \$5/\$11/\$47/\$100/32%	\$0; \$4/\$10/\$47/\$100/33%	\$0; \$4/\$10/\$47/\$100/33%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, OTC Catalog, Virtual Visits, NurseLine, Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Virtual Visits, <b>NurseLine</b> , Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Platinum Dental Rider Available	

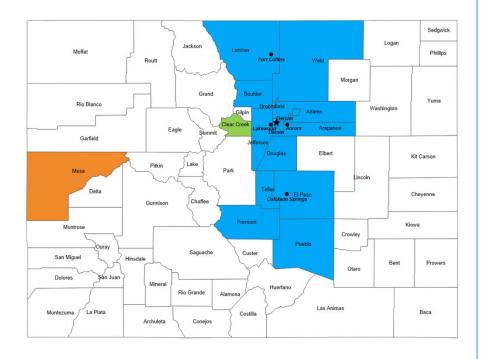






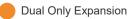
### Colorado

Medicare Advantage 2020 Service Area



Current Footprint

Footprint Expansion



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State Landscape			
Eligibles (as of 2019-05-01)	840,820		
Estimated DSNP Eligibles <sup>2</sup>	102,509		
YOY Eligible Growth <sup>1</sup>	7.7%		
MA Penetration <sup>1</sup>	33.1%		
YOY MA Enrollment Growth <sup>1</sup>	5.5%		
UHC Market Share <sup>1</sup>	49.6%		

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 13K partial duals who may or may not be eligible).



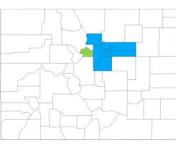


Colorado Springs: El Paso, Fremont, Pueblo, Teller

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Market Landscape	
Eligibles (as of 2019-05-01)	177,589
YOY Eligible Growth	7.2%
MA Non-SNP Penetration	26.7%
YOY MA Non-SNP Enrollment Growth	7.0%
UHC Non-SNP Market Share	49.5%

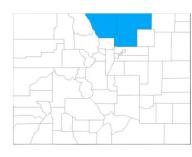
**Denver Metro:** Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Jefferson, Broomfield



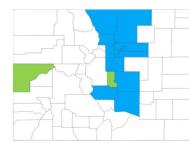
Market Landscape	
Eligibles (as of 2019-05-01)	513,460
YOY Eligible Growth	7.7%
MA Non-SNP Penetration	33.8%
YOY MA Non-SNP Enrollment Growth	4.4%
UHC Non-SNP Market Share	47.1%

Northern Colorado: Larimer, Weld

Colorado Dual: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Fremont, Jefferson, Larimer, Mesa, Pueblo, Teller, Weld, Broomfield



Market Landscape	
Eligibles (as of 2019-05-01)	113,766
YOY Eligible Growth	8.4%
MA Non-SNP Penetration	26.8%
YOY MA Non-SNP Enrollment Growth	6.8%
UHC Non-SNP Market Share	45.6%



Market Landscape	
Est. DSNP Eligibles	102,509
DSNP Enrollees	14,689
DSNP Penetration (All Plans)	14.3%
Total UHC DSNP Enrollees	9,752
UHC DSNP Market Share	66.4%

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Footprint Expansion



## 2020 COLORADO SPRINGS

#### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Essential (HMO)
Plan ID	H0609-036-002	H0609-034-002	H0609-035-002
Plan Highlights	\$0 premium plan with rich ancillary benefits	Premium plan with low out-of-pocket costs and rich ancillaries	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA coverage
Service Area	<b>Colorado</b> : El Paso, Fremont, Pueblo, Teller	<b>Colorado</b> : El Paso, Fremont, Pueblo, Teller	<b>Colorado</b> : El Paso, Fremont, Pueblo, Teller
Premium	\$0	\$39	<b>\$0;</b> Part B Rebate: \$30
Max Out-of-Pocket	\$4,500	\$3,200	\$4,700
PCP/Specialist Copay	\$0 / \$40; Referral Required	\$0 / \$30; Referral Required	\$0 / \$40; Referral Required
Inpatient Hospital	\$275 days 1-6	\$225 days 1-6	\$275 days 1-6
ASC/Outpatient Hosp	\$0 - \$240 / \$0 - \$240	\$0 - \$175 / \$0 - \$175	\$0 - \$240 / \$0 - \$240
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	Not Covered
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available



## 2020 COLORADO SPRINGS

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 1 (PPO)	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 2 (PPO)
Plan ID	H2577-001-002 💓 🖉	H2577-003-002 🔍 🛛
Plan Highlights	<b>New!</b> LPPO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay innetwork costs using our Medicare National Network	<b>New!</b> LPPO offers Part B premium rebate, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network
Service Area	<b>Colorado</b> : El Paso, Fremont, Pueblo, Teller	<b>Colorado</b> : El Paso, Fremont, Pueblo, Teller
Premium	\$0	\$0; Part B Rebate: \$40
Max Out-of-Pocket	\$5,500	\$6,700
PCP/Specialist Copay	\$0 / \$45; No Referral Required	\$25 / \$50; No Referral Required
Inpatient Hospital	\$295 days 1-6	\$490 days 1-4
ASC/Outpatient Hosp	\$0 - \$275 / \$0 - \$275	\$0 - \$470 / \$0 - \$470
Lab Copay	\$10	\$10
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)	\$435 Tiers 3-5; \$0/\$5/\$47/\$100/25% (Preferred)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available

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## 2020 DENVER METRO

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Essential (HMO)
Plan ID	H0609-012-000	H0609-007-000	H0609-018-000
Plan Highlights	\$0 premium plan with rich ancillary benefits	Premium plan with low out-of-pocket costs and rich ancillaries	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA coverage
Service Area	<b>Colorado</b> : Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas, Jefferson	<b>Colorado</b> : Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas, Jefferson	<b>Colorado</b> : Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas, Jefferson
Premium	\$0	\$49	\$0; Part B Rebate: \$50
Max Out-of-Pocket	\$3,900	\$3,000	\$3,900
PCP/Specialist Copay	\$0 / \$35; Referral Required	\$0 / \$25; Referral Required	\$0 / \$35; Referral Required
Inpatient Hospital	\$225 days 1-6	\$185 days 1-5	\$225 days 1-6
ASC/Outpatient Hosp	\$0 - \$225 / \$0 - \$225	\$0 - \$175 / \$0 - \$175	\$0 - \$225 / \$0 - \$225
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	Not Covered
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available





## **DENVER METRO**

#### PRODUCT BENEFIT GRID

PRODUCT BENEFIT GRID		
Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens (PPO)	
Plan ID	H2577-002-000 💓 樿	
Plan Highlights	New! LPPO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in- network costs using our Medicare National Network	
Service Area	Colorado: Adams, Arapahoe, Boulder, Broomfield, Clear Creek, Denver, Douglas, Jefferson	
Premium	\$0	
Max Out-of-Pocket	\$6,700	
PCP/Specialist Copay	\$0 / \$50; No Referral Required	
Inpatient Hospital	\$325 days 1-5	
ASC/Outpatient Hosp	\$0 - \$325 / \$0 - \$325	
Lab Copay	\$10	
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	

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# 2020 NORTHERN COLORADO

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage SecureHorizons <sup>®</sup> Essential (HMO)
Plan ID	H0609-036-001	H0609-034-001	H0609-035-001
Plan Highlights	\$0 premium plan with rich ancillary benefits	Premium plan with low out-of-pocket costs and rich ancillaries	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA coverage
Service Area	Colorado: Larimer, Weld	Colorado: Larimer, Weld	<b>Colorado</b> : Larimer, Weld
Premium	\$0	\$39	\$0; Part B Rebate: \$30
Max Out-of-Pocket	\$4,700	\$3,700	\$4,700
PCP/Specialist Copay	\$0 / \$40; Referral Required	\$0 / \$30; Referral Required	\$0 / \$40; Referral Required
Inpatient Hospital	\$275 days 1-6	\$225 days 1-6	\$275 days 1-6
ASC/Outpatient Hosp	\$0 - \$240 / \$0 - \$240	\$0 - \$175 / \$0 - \$175	\$0 - \$240 / \$0 - \$240
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	\$75 Tiers 4-5; \$2/\$10/\$47/\$95/ <mark>31%</mark>	Not Covered
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available



## 2020 NORTHERN COLORADO

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 1 (PPO)	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 2 (PPO)
Plan ID	H2577-001-001 🔍 🖉	H2577-003-001 🔍 🖉
Plan Highlights	<b>New!</b> Open access plan with low out-of-pocket costs and additional ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	<b>New!</b> LPPO offers Part B premium rebate, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network
Service Area	Colorado: Larimer, Weld	Colorado: Larimer, Weld
Premium	\$0	\$0; Part B Rebate: \$40
Max Out-of-Pocket	\$6,700	\$6,700
PCP/Specialist Copay	\$0 / \$50; No Referral Required	\$25 / \$50; No Referral Required
Inpatient Hospital	\$325 days 1-5	\$490 days 1-4
ASC/Outpatient Hosp	\$0 - \$325 / \$0 - \$325	\$0 - \$470 / \$0 - \$470
Lab Copay	\$10	\$10
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)	\$435 Tiers 3-5; \$0/\$5/\$47/\$100/25% (Preferred)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available

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### **COLORADO DSNP** 2020

### **PRODUCT BENEFIT GRID**

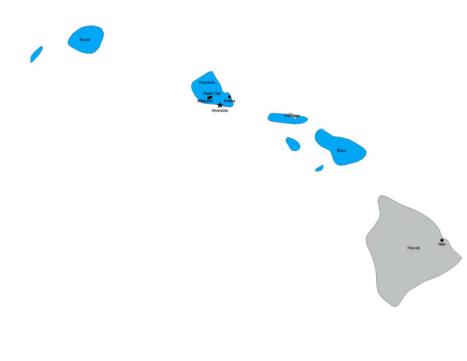
Plan Name	Rocky Mountain Health Plans DualCare Plus (HMO SNP)	UnitedHealthcare Dual Complete <sup>®</sup> (HMO SNP)
Plan ID	H2582-002-000	H0624-001-000
Plan Highlights	<b>New!</b> \$30 per quarter for OTC products through mail order, \$500 dental allowance for covered services, \$2,000 allowance for hearing aids every two years, 24/7 personal emergency response system	\$170 per quarter for OTC products with debit card or mail order, \$2,000 dental allowance for covered services, Up to 20 visits per year for Chiropractic services
Service Area	Colorado: Mesa	<b>Colorado</b> : Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas, El Paso, Fremont, Jefferson, Larimer, Pueblo, Teller, Weld
Premium	\$0 for Full Duals	\$0 for Full Duals
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Personal Emergency Response System	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Debit Card & Catalog, Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Caregiver Support





### Hawaii

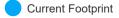
Medicare Advantage 2020 Service Area

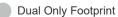


State Landscape		
Eligibles (as of 2019-05-01)	283,946	
Estimated DSNP Eligibles <sup>2</sup>	41,597	
YOY Eligible Growth <sup>1</sup>	4.7%	
MA Penetration <sup>1</sup>	33.9%	
YOY MA Enrollment Growth <sup>1</sup>	4.5%	
UHC Market Share <sup>1</sup>	31.7%	
<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind		

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 5K partial duals who may or may not be eligible).









#### Hawaii: Kauai, Maui

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	Market Landscape	
	Eligibles (as of 2019-05-01)	48,234
	YOY Eligible Growth	6.3%
	MA Non-SNP Penetration	29.7%
>	YOY MA Non-SNP Enrollment Growth	6.8%
	UHC Non-SNP Market Share	2.1%

Honolulu: Honolulu



Market Landscape	
Eligibles (as of 2019-05-01)	188,604
YOY Eligible Growth	3.8%
MA Non-SNP Penetration	26.9%
YOY MA Non-SNP Enrollment Growth	4.7%
UHC Non-SNP Market Share	28.2%

Hawaii Dual: Hawaii, Honolulu, Kalawao, Kauai, Maui



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### 2020

### HAWAII PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage Choice (PPO)	
Plan ID	H2228-068-000	
Plan Highlights	Low premium plan for those shopping on value and low out-of-pocket costs	
Service Area	Hawaii: Kauai, Maui	
Premium	\$28	
Max Out-of-Pocket	\$5,700	
PCP/Specialist Copay	\$0 / \$40; No Referral Required	
Inpatient Hospital	\$340 days 1-4	
ASC/Outpatient Hosp	\$0 - \$335 / \$0 - \$335	
Lab Copay	\$25	
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$3/\$12/\$45/\$95/28%	

**Extra Benefits** 

Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Platinum Dental Rider Available



## 2020 HONOLULU

### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage Choice Plan 1 (PPO)	AARP <sup>®</sup> Medicare Advantage Choice Essential (PPO)	AARP <sup>®</sup> Medicare Advantage Choice Plan 2 (PPO)
Plan ID	H2228-024-000	H2228-025-000	H2228-067-000
Plan Highlights	Plan Highlights \$0 premium plan with rich ancillary benefits \$0 premium plan with rich ancillary benefits \$10 premium plan with rich ancillary benefits \$20 premium plan with rich ancient plan with rich anci		Low premium plan for those shopping on value and low out-of-pocket costs
Service Area	<b>Hawaii</b> : Honolulu	Hawaii: Honolulu Hawaii: Honolulu	
Premium	\$0	\$0	\$55
Max Out-of-Pocket	\$6,700	\$6,700	\$5,100
PCP/Specialist Copay	\$10 / \$50; No Referral Required	\$10 / \$50; No Referral Required	\$0 / \$30; No Referral Required
Inpatient Hospital	\$450 days 1-4	\$450 days 1-4	\$300 days 1-5
ASC/Outpatient Hosp \$0 - \$425 / \$0 - \$425 \$0 - \$425 \$		\$0 - \$425 / \$0 - \$425	\$0 - \$300 / \$0 - \$300
Lab Copay	\$25	\$25	\$25
Rx Ded.; Rx Copays	\$300 Tiers 3-5; \$3/\$12/\$45/\$95/27%	Not Covered	\$150 Tiers 3-5; \$3/\$12/\$45/\$95/ <mark>30%</mark>
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Acupuncture/Chiropractic, Virtual Visits, NurseLine, Platinum Dental Rider Available



# 2020 HAWAII DUAL

### **PRODUCT BENEFIT GRID**

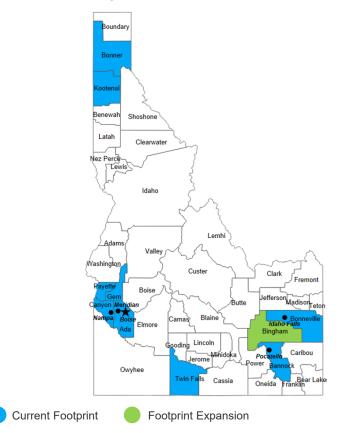
Plan Name	UnitedHealthcare Dual Complete <sup>®</sup> RP (Regional PPO SNP)	UnitedHealthcare Dual Complete <sup>®</sup> (PPO SNP)	
Plan ID	R3175-003-000	H2228-043-000	
Plan Highlights	\$50 per quarter for OTC through mail order, \$2,000 dental allowance for covered services	\$275 per quarter for OTC products through mail order, \$2,500 dental allowance for covered services, \$0 copay virtual doctor visits	
Service Area	Statewide	<b>Hawaii</b> : Honolulu	
Premium	\$0 for Full Duals	\$0 for Full Duals	
Extra Benefits	Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, NurseLine	Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Transportation	





### Idaho

Medicare Advantage 2020 Service Area



State Landscape	
Eligibles (as of 2019-05-01)	250,761
YOY Eligible Growth <sup>1</sup>	8.1%
MA Penetration <sup>1</sup>	36.3%
YOY MA Enrollment Growth <sup>1</sup>	9.7%
UHC Market Share <sup>1</sup>	29.8%

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.





#### Southern Idaho: Ada, Canyon, Gem, Payette

#### Northern Idaho: Bonner, Kootenai



135,519
8.5%
42.8%
7.2%
42.6%



Market Landscape	
Eligibles (as of 2019-05-01)	53,933
YOY Eligible Growth	8.3%
MA Non-SNP Penetration	25.9%
YOY MA Non-SNP Enrollment Growth	7.8%
UHC Non-SNP Market Share	4.6%

Eastern Idaho: Bannock, Bingham, Bonneville, Twin Falls



Market Landscape	
Eligibles (as of 2019-05-01)	61,309
YOY Eligible Growth	6.9%
MA Non-SNP Penetration	22.8%
YOY MA Non-SNP Enrollment Growth	10.1%
UHC Non-SNP Market Share	12.2%

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Footprint Expansion



# **SOUTHERN IDAHO**

**PRODUCT BENEFIT GRID** 

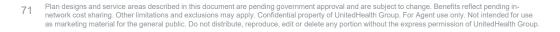
Plan Name AARP <sup>®</sup> Medicare Advantage Choice Plan 1 (PPO)		AARP <sup>®</sup> Medicare Advantage Focus (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens (PPO)	
Plan ID	H2228-031-000 🔍	H4604-015-000	H2228-079-000 🔍 🛛 🖉	
Plan Highlights		<b>New!</b> Plan designed around St. Luke's Health Partners for coordinated care and low out-of-pocket costs	<b>New!</b> LPPO offers \$0 premium, \$0 PCP, \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	
Service Area Idaho: Ada, Canyon Idaho: Ada, Canyon, Gem		Idaho: Ada, Canyon		
Premium	\$19	\$0	\$0	
Max Out-of-Pocket	\$4,700	\$4,900	\$6,700	
PCP/Specialist Copay \$0 / \$40; No Referral Required		\$0 / \$35; Referral Required	\$0 / \$50; No Referral Required	
Inpatient Hospital	\$325 days 1-4	\$325 days 1-4	\$325 days 1-6	
ASC/Outpatient Hosp	\$0 - \$325 / \$0 - \$325	\$0 - \$200 / \$0 - \$250	\$0 - \$325 / \$0 - \$325	
Lab Copay	\$0	\$0	\$0	
Rx Ded.; Rx Copays	\$190 Tiers 3-5; \$3/\$10/\$45/\$95/29%	\$100 Tiers 3-5; \$2/\$7/\$45/\$95/31%	\$200 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of- Network Access, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	

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## **SOUTHERN IDAHO**

lan Name AARP <sup>®</sup> Medicare Advantage (HMO)		AARP <sup>®</sup> Medicare Advantage Choice Plan 2 (PPO)	
Plan ID	H4604-012-000	H2228-032-000 🤍	
Plan Highlights	Low premium plan for those shopping on value and low out-of-pocket costs	Premium plan with low out-of-pocket costs and rich ancillaries. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	
Service Area	Idaho: Ada, Canyon, Gem, Payette	Idaho: Ada, Canyon	
Premium	\$16	\$76	
Max Out-of-Pocket	\$4,900	\$3,900	
PCP/Specialist Copay	\$0 / \$40; No Referral Required	\$0 / \$35; No Referral Required	
Inpatient Hospital	\$350 days 1-4	\$295 days 1-4	
ASC/Outpatient Hosp	\$0 - \$250 / \$0 - \$250	\$0 - \$295 / \$0 - \$295	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$10/\$45/\$95/29%	\$175 Tiers 3-5; \$3/\$10/\$45/\$95/29%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation	





## **SOUTHERN IDAHO**

### **PRODUCT BENEFIT GRID**

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (PPO)		
Plan ID	H0271-002-000		
Plan Highlights	Full provider network plan designed for full duals - this is what members pay if they have Medicare and full Medicaid		
Service Area	Idaho: Ada, Canyon, Gem, Payette		
Premium	\$0 for Full Duals		
Max Out-of-Pocket	\$6,700		
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; No Referral Required		
Inpatient Hospital	\$0 for Full Duals		
ASC/Outpatient Hosp	\$0 for Full Duals		
Lab Copay	\$0 for Full Duals		
Rx Ded.; Rx Copays	Varies by LIS Level		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Virtual Visits, NurseLine, Transportation		



## 2020 NORTHERN IDAHO

PRODUCT BENEFIT GRID

PRODUCT BENEFIT GRID			
Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)		
Plan ID	H4604-013-000		
Plan Highlights	Premium plan with low out-of-pocket costs and rich ancillaries		
Service Area	Idaho: Bonner, Kootenai		
Premium	\$66		
Max Out-of-Pocket	\$5,500		
PCP/Specialist Copay	\$0 / \$40; No Referral Required		
Inpatient Hospital	\$295 days 1-6		
ASC/Outpatient Hosp	\$0 - \$275 / \$0 - \$275		
Lab Copay	\$0		
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$10/\$45/\$95/29%		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation, Platinum Dental Rider Available		



## 2020 EASTERN IDAHO

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)		
Plan ID	H4604-014-000		
Plan Highlights	Premium plan with low out-of-pocket costs and rich ancillaries		
Service Area	Idaho: Bannock, Bingham, Bonneville, Twin Falls		
Premium	\$76		
Max Out-of-Pocket	\$5,500		
PCP/Specialist Copay	\$0 / \$40; No Referral Required		
Inpatient Hospital	\$295 days 1-6		
ASC/Outpatient Hosp	\$0 - \$275 / \$0 - \$275		
Lab Copay	\$0		
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$10/\$45/\$95/29%		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation, Platinum Dental Rider Available		





### Nevada

Medicare Advantage 2020 Service Area



State Landscape	
Eligibles (as of 2019-05-01)	509,604
YOY Eligible Growth <sup>1</sup>	7.5%
MA Penetration <sup>1</sup>	35.0%
YOY MA Enrollment Growth <sup>1</sup>	7.4%
UHC Market Share <sup>1</sup>	41.1%

 $^{\rm 1}$  May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

Current Footprint





#### Las Vegas: Clark, Nye



Market Landscape	
Eligibles (as of 2019-05-01)	398,338
YOY Eligible Growth	7.6%
MA Non-SNP Penetration	34.6%
YOY MA Non-SNP Enrollment Growth	8.4%
UHC Non-SNP Market Share	51.3%



Reno: Lyon, Mineral, Washoe

111,266
7.3%
25.7%
5.6%
9.5%





# 2020 LAS VEGAS

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Premier (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens Plan 2 (HMO)
Plan ID	H0609-038-000 樿	H0609-031-000	H0609-039-000 樿
Plan Highlights	<b>New!</b> \$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare. \$1,000 Max. Out-of-Pocket, \$1,000 comprehensive dental with no cost sharing and \$0 Tier 1 Rx copays at Walgreens	\$0 premium plan for Full Low Income Subsidy (LIS) members with rich ancillary benefits with low out-of- pocket costs	<b>New!</b> HMO offers Part B premium rebate, \$0 PCP. \$0 Tier 1 Rx copays at Walgreens
Service Area	Nevada: Clark, Nye	Nevada: Clark, Nye	Nevada: Clark, Nye
Premium	\$0	\$24.90 (Varies By LIS Level)	\$0; Part B Rebate: \$50
Max Out-of-Pocket	\$1,000	\$1,000	\$6,700
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required	\$0 / \$45; Referral Required
Inpatient Hospital	\$0 per admit	\$0 per admit	\$350 days 1-5
ASC/Outpatient Hosp	\$0 / \$0	\$0 / \$0	\$0 - \$300 / \$0 - \$300
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$0; \$0/\$3/\$47/\$100/33% (Preferred)	\$0; \$2/\$8/\$47/\$100/33% (Varies By LIS Level)	\$195 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Personal Emergency Response System, Virtual Visits, Nursing Hotline, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership & Fitbit, Preventive & Comprehensive Dental, OTC Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, Nursing Hotline, Transportation	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Virtual Visits, Nursing Hotline, Platinum Dental Rider Available

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# 2020 LAS VEGAS

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Focus (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assist (HMO SNP)
Plan ID	H0609-028-000	H0609-032-000	H0609-037-000
Plan Highlights	\$0 premium plan with rich ancillary benefits	Plan designed around OptumCare for coordinated care and low out-of-pocket costs. \$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	<b>New!</b> Plan designed for those with Cardiovascular Disorders, Chronic Heart Failure, or Diabetes
Service Area	Nevada: Clark, Nye	<b>Nevada</b> : Clark, Nye	Nevada: Clark, Nye
Premium	\$0	\$0	\$0
Max Out-of-Pocket	\$2,500	\$2,500	\$1,000
PCP/Specialist Copay	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required	\$0 / \$0; Referral Required
Inpatient Hospital	\$0 per admit	\$0 per admit	\$0 per admit
ASC/Outpatient Hosp	\$0 / \$0	\$0 / \$0	\$0 / \$0
Lab Copay	\$0	\$0	\$0
Rx Ded.; Rx Copays	\$0; \$2/\$8/\$47/\$100/33%	\$0; \$2/\$8/\$47/\$100/33%	\$0; \$2/\$8/\$47/\$100/33%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Nursing Hotline, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Nursing Hotline, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Personal Emergency Response System, Virtual Visits, Nursing Hotline, Transportation, Platinum Dental Rider Available

New Plan



### 2020 RENO PRODUCT BENEFIT GRID

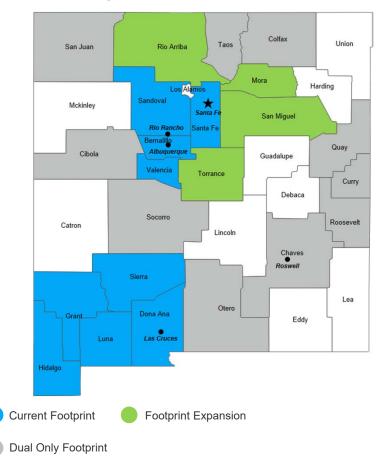
Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)		
Plan ID	H0609-033-000		
Plan Highlights	Low premium plan for those shopping on value and low out-of-pocket costs		
Service Area	Nevada: Lyon, Mineral, Washoe		
Premium	\$29		
Max Out-of-Pocket	\$4,900		
PCP/Specialist Copay	\$0 / \$45; Referral Required		
Inpatient Hospital	\$335 days 1-5		
ASC/Outpatient Hosp	\$0 - \$335 / \$0 - \$335		
Lab Copay	\$0		
Rx Ded.; Rx Copays	\$290 Tiers 3-5; \$4/\$10/\$47/\$100/27%		
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Nursing Hotline, Transportation, Platinum Dental Rider Available		





### **New Mexico**

Medicare Advantage 2020 Service Area



100,747
91,149
6.2%
30.4%
8.1%
33.5%

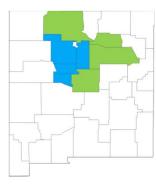
<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 10K partial duals who may or may not be eligible).



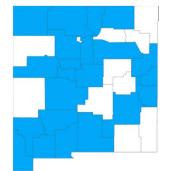


**New Mexico:** Bernalillo, Mora, Rio Arriba, Sandoval, San Miguel, Santa Fe, Torrance, Valencia



Market Landscape	
Eligibles (as of 2019-05-01)	249,427
YOY Eligible Growth	6.4%
MA Non-SNP Penetration	29.4%
YOY MA Non-SNP Enrollment Growth	4.8%
UHC Non-SNP Market Share	10.5%

New Mexico Dual: Bernalillo, Chaves, Cibola, Colfax, Curry, Dona Ana, Grant, Hidalgo, Luna, Otero, Quay, Rio Arriba, Roosevelt, Sandoval, San Juan, San Miguel, Santa Fe, Sierra, Socorro, Taos, Torrance, Valencia



Market Landscape	
Est. DSNP Eligibles	91,149
DSNP Enrollees	25,812
DSNP Penetration (All Plans)	28.3%
Total UHC DSNP Enrollees	21,996
UHC DSNP Market Share	85.2%

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UnitedHealthcare®

Footprint Expansion

# 2020 NEW MEXICO

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)	AARP <sup>®</sup> Medicare Advantage (HMO)	AARP <sup>®</sup> Medicare Advantage Choice (PPO)
Plan ID	H6526-001-000	H6526-002-000	H2228-047-000 🔍
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	\$13 premium plan for those who are cost conscious, but want provider choice. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network
Service Area	<b>New Mexico</b> : Bernalillo, Sandoval, Valencia	<b>New Mexico</b> : Santa Fe	<b>New Mexico</b> : Bernalillo, Sandoval, Torrance, Valencia
Premium	\$0	\$0	\$13
Max Out-of-Pocket	\$4,000	\$4,000	\$3,500
PCP/Specialist Copay	\$0 / \$30; No Referral Required	\$5 / \$50; No Referral Required	\$0 / \$30; No Referral Required
Inpatient Hospital	\$250 days 1-6	\$295 days 1-6	\$250 days 1-6
ASC/Outpatient Hosp	\$0 - \$225 / \$0 - \$225	\$0 - \$250 / \$0 - \$250	\$0 - \$225 / \$0 - \$225
Lab Copay	\$15	\$15	\$10
Rx Ded.; Rx Copays	\$150 Tiers 4-5; \$2/\$12/\$47/\$100/30%	\$150 Tiers 4-5; \$2/\$12/\$47/\$100/30%	\$150 Tiers 4-5; \$2/\$12/\$47/\$100/30%
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Meal Benefit	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Meal Benefit, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Meal Benefit, Platinum Dental Rider Available



## 2020 NEW MEXICO

#### PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage Choice (PPO)		
Plan ID	H2228-049-000 🔍		
Plan Highlights	\$13 premium plan for those who are cost conscious, but want provider choice. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network		
Service Area	New Mexico: Mora, Rio Arriba, San Miguel, Santa Fe		
Premium	\$13		
Max Out-of-Pocket	\$3,500		
PCP/Specialist Copay	\$10 / \$40; No Referral Required		
Inpatient Hospital	\$295 days 1-6		
ASC/Outpatient Hosp	\$0 - \$295 / \$0 - \$295		
Lab Copay	\$10		
Rx Ded.; Rx Copays	\$150 Tiers 4-5; \$2/\$12/\$47/\$100/30%		
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Meal Benefit, Platinum Dental Rider Available		



## 2020 NEW MEXICO DUAL

#### **PRODUCT BENEFIT GRID**

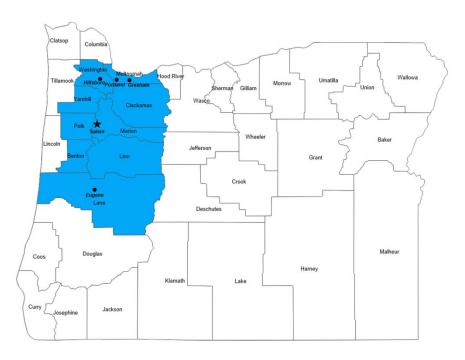
Plan Name	UnitedHealthcare Dual Complete <sup>®</sup> (PPO SNP)	UnitedHealthcare Dual Complete <sup>®</sup> LP (HMO-POS SNP)	UnitedHealthcare Dual Complete <sup>®</sup> (PPO SNP)
Plan ID	H2228-046-000	H5008-009-000	H2228-042-000
Plan Highlights	<ul> <li>\$230 per quarter for OTC products through mail order, \$2,000 dental allowance for covered services,</li> <li>\$2,000 allowance for hearing aids every two years,</li> <li>\$0 copay virtual doctor visits</li> </ul>	\$200 per quarter for OTC products with debit card or mail order, \$2,000 dental allowance for covered services, \$2,000 allowance for hearing aids every two years, and \$0 copay virtual doctor visits	<ul> <li>\$225 per quarter for OTC products through mail order,</li> <li>\$2,000 dental allowance for covered services,</li> <li>\$0 copay virtual doctor visits,</li> <li>\$2,000 allowance for hearing aids every two years</li> </ul>
Service Area	<b>New Mexico</b> : Bernalillo, Sandoval, Santa Fe, Valencia	<b>New Mexico</b> : Chaves, Cibola, Colfax, Curry, Otero, Quay, Rio Arriba, Roosevelt, San Juan, San Miguel, Socorro, Taos, Torrance	<b>New Mexico</b> : Dona Ana, Grant, Hidalgo, Luna, Sierra
Premium	\$0 for Full Duals	\$0 for Full Duals	\$0 for Full Duals
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation, Meal Benefit, Caregiver Support





### Oregon

Medicare Advantage 2020 Service Area



State Landscape	
Eligibles (as of 2019-05-01)	577,547
YOY Eligible Growth <sup>1</sup>	6.8%
MA Penetration <sup>1</sup>	45.0%
YOY MA Enrollment Growth <sup>1</sup>	4.6%
UHC Market Share <sup>1</sup>	24.0%

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

Current Footprint





#### Eugene: Benton, Lane, Linn

Market Landscape	
Eligibles (as of 2019-05-01)	141,437
YOY Eligible Growth	6.4%
MA Non-SNP Penetration	40.0%
YOY MA Non-SNP Enrollment Growth	6.8%
UHC Non-SNP Market Share	36.6%



Portland: Clackamas, Marion, Multnomah, Polk, Washington, Yamhill

Market Landscape	
Eligibles (as of 2019-05-01)	436,110
YOY Eligible Growth	6.9%
MA Non-SNP Penetration	42.2%
YOY MA Non-SNP Enrollment Growth	4.8%
UHC Non-SNP Market Share	22.1%

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#### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage Choice (PPO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)
Plan ID	H2228-029-000 🤍	H3805-023-001	H3805-007-000
Plan Highlights	Open access plan with low out-of-pocket costs and additional ancillaries. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Premium plan with low out-of-pocket costs and rich ancillaries
Service Area	<b>Oregon</b> : Clackamas, Lane, Marion, Multnomah, Washington, Yamhill	<b>Oregon</b> : Benton, Lane	<b>Oregon</b> : Benton, Lane, Linn
Premium	\$32	\$0	\$55
Max Out-of-Pocket	\$4,500	\$4,100	\$2,900
PCP/Specialist Copay	\$0 / \$30; No Referral Required	\$0 / \$40; Referral Required	\$0 / \$30; Referral Required
Inpatient Hospital	\$300 days 1-5	\$400 days 1-4	\$195 days 1-7
ASC/Outpatient Hosp	\$0 - \$300 / \$0 - \$300	\$0 - \$325 / \$0 - \$325	\$0 - \$175 / \$0 - \$175
Lab Copay	\$5	\$5	\$5
Rx Ded.; Rx Copays	\$100 Tiers 3-5; \$3/\$10/\$45/\$95/31%	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental w/ Out-of-Network Access, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available



# 2020 EUGENE

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)		
Plan ID	H3805-023-002		
Plan Highlights	\$19 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare		
Service Area	Oregon: Linn		
Premium	\$19		
Max Out-of-Pocket	\$4,100		
PCP/Specialist Copay	\$5 / \$40; Referral Required		
Inpatient Hospital	\$425 days 1-4		
ASC/Outpatient Hosp	\$0 - \$350 / \$0 - \$350		
Lab Copay	\$5		
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%		
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available		



# 2020 PORTLAND

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Walgreens (PPO)	AARP <sup>®</sup> Medicare Advantage Choice (PPO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)
Plan ID	H2228-084-000 🤍 樿	H2228-029-000 🤍	H3805-022-001
Plan Highlights	<b>New!</b> LPPO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens. See UnitedHealthcare doctors nationwide and pay innetwork costs using our Medicare National Network	Open access plan with low out-of-pocket costs and additional ancillaries. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare
Service Area	<b>Oregon</b> : Clackamas, Lane, Multnomah, Washington	n <b>Oregon</b> : Clackamas, Lane, Marion, Multnomah, Washington, Yamhill	
Premium	\$0	\$32	\$0
Max Out-of-Pocket	\$5,600	\$4,500	\$5,600
PCP/Specialist Copay	\$0 / \$45; No Referral Required	\$0 / \$30; No Referral Required	\$0 / \$40; Referral Required
Inpatient Hospital	\$400 days 1-4	\$300 days 1-5	\$400 days 1-4
ASC/Outpatient Hosp	\$0 - \$350 / \$0 - \$350	\$0 - \$300 / \$0 - \$300	\$0 - \$400 / \$0 - \$400
Lab Copay	\$5	\$5	\$5
Rx Ded.; Rx Copays	\$250 Tiers 3-5; \$0/\$5/\$47/\$100/28% (Preferred)	\$100 Tiers 3-5; \$3/\$10/\$45/\$95/31%	\$150 Tiers 3-5; \$4/\$12/\$47/\$100/30%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental w/ Out-of-Network Access, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental w/ Out-of-Network Access, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available

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# 2020 PORTLAND

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)			
Plan ID	H3805-001-000	H3805-022-002			
Plan Highlights	Premium plan with low out-of-pocket costs and rich ancillaries	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare			
Service Area	<b>Oregon</b> : Clackamas, Marion, Multnomah, Polk, Washington, Yamhill	<b>Oregon</b> : Marion, Polk			
Premium	\$72	\$0			
Max Out-of-Pocket	\$3,500	\$5,900			
PCP/Specialist Copay	\$0 / \$25; Referral Required	\$5 / <mark>\$45</mark> ; Referral Required			
Inpatient Hospital	\$285 days 1-7	\$430 days 1-4			
ASC/Outpatient Hosp	\$0 - \$285 / \$0 - \$285	\$0 - \$430 / \$0 - \$430			
Lab Copay	\$5	\$5			
Rx Ded.; Rx Copays	\$150 Tiers 3-5; \$4/\$12/\$47/\$100/30%	\$150 Tiers 3-5; \$4/\$12/\$47/\$100/30%			
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available			





### Utah

#### Medicare Advantage 2020 Service Area



State Landscape	
Eligibles (as of 2019-05-01)	381,064
YOY Eligible Growth <sup>1</sup>	6.7%
MA Penetration <sup>1</sup>	36.3%
YOY MA Enrollment Growth <sup>1</sup>	6.8%
UHC Market Share <sup>1</sup>	56.4%

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.





**Northern Utah:** Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber

Market Landscape	
Eligibles (as of 2019-05-01)	332,048
YOY Eligible Growth	6.4%
MA Non-SNP Penetration	36.2%
YOY MA Non-SNP Enrollment Growth	7.4%
UHC Non-SNP Market Share	60.4%



Southern Utah: Iron, Washington

Market Landscape	
Eligibles (as of 2019-05-01)	49,016
YOY Eligible Growth	8.8%
MA Non-SNP Penetration	22.1%
YOY MA Non-SNP Enrollment Growth	14.5%
UHC Non-SNP Market Share	49.0%

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# 2020 NORTHERN UTAH

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens (HMO)
Plan ID	H4604-011-000	H4604-003-000	H4604-018-000 樿
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Premium plan for those shopping on value and low out-of-pocket costs	<b>New!</b> \$0 premium plan with rich ancillary benefits, like Comp Dental. \$0 Tier 1 Rx copays at Walgreens
Service Area	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber
Premium	\$0	\$39	\$0
Max Out-of-Pocket	\$5,000	\$4,500	\$6,700
PCP/Specialist Copay	\$0 / \$40; Referral Required	\$0 / \$30; No Referral Required	\$0 / \$50; Referral Required
Inpatient Hospital	\$345 days 1-5	\$290 days 1-5	\$360 days 1-5
ASC/Outpatient Hosp	\$0 - \$250 / \$0 - \$325	\$0 - \$225 / \$0 - \$275	\$0 - \$250 / \$0 - \$340
Lab Copay	\$6	\$0	\$6
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$10/\$45/\$95/29%	\$200 Tiers 3-5; \$3/\$10/\$45/\$95/29%	\$225 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive & Comprehensive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine

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## 2020 NORTHERN UTAH

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Essential (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Assist (HMO SNP)
Plan ID	H4604-005-000	H4604-017-000
Plan Highlights	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA coverage	<b>New!</b> Plan designed for those with Cardiovascular Disorders, Chronic Heart Failure, or Diabetes
Service Area	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber
Premium	\$0	\$39
Max Out-of-Pocket	\$5,000	\$4,900
PCP/Specialist Copay	\$0 / \$40; No Referral Required	\$0 / \$40; Referral Required
Inpatient Hospital	\$345 days 1-5	\$290 days 1-5
ASC/Outpatient Hosp	\$0 - \$250 / \$0 - \$325	\$0 - \$225 / \$0 - \$275
Lab Copay	\$10	\$0
Rx Ded.; Rx Copays	Not Covered	\$200 Tiers 4-5; \$3/\$10/\$45/\$95/29%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Personal Emergency Response System, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation, Platinum Dental Rider Available

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## 2020 NORTHERN UTAH

#### PRODUCT BENEFIT GRID

Plan Name	UnitedHealthcare <sup>®</sup> Medicare Advantage Assure (PPO)	
Plan ID	H0271-003-000	
Plan Highlights	Full provider network plan designed for full duals - this is what members pay if they have Medicare and full Medicaid	
Service Area	<b>Utah</b> : Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	
Premium	\$0 for Full Duals	
Max Out-of-Pocket	\$6,700	
PCP/Specialist Copay	\$0 for Full Duals / \$0 for Full Duals; No Referral Required	
Inpatient Hospital	\$0 for Full Duals	
ASC/Outpatient Hosp	\$0 for Full Duals	
Lab Copay	\$0 for Full Duals	
Rx Ded.; Rx Copays	Varies by LIS Level	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Virtual Visits, NurseLine, Transportation	



## 2020 SOUTHERN UTAH

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)	UnitedHealthcare <sup>®</sup> Medicare Advantage Choice (PPO)
Plan ID	H4604-016-000	H2001-017-000
Plan Highlights	New! Low premium plan for those shopping on value and low out-of-pocket costs	Open access plan with low out-of-pocket costs and additional ancillaries, like preventive and comprehensive dental. See UnitedHealthcare doctors nationwide and pay in-network costs using our Medicare National Network
Service Area	<b>Utah</b> : Iron, Washington	<b>Utah</b> : Washington
Premium	\$25	\$38
Max Out-of-Pocket	\$5,000	\$5,500
PCP/Specialist Copay	\$0 / \$40; Referral Required	\$5 / \$40; No Referral Required
Inpatient Hospital	\$395 days 1-4	\$395 days 1-4
ASC/Outpatient Hosp	\$0 - \$325 / \$0 - \$375	\$0 - \$325 / \$0 - \$375
Lab Copay	\$10	\$10
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$10/\$45/\$100/29%	\$175 Tiers 3-5; \$3/\$10/\$45/\$100/29%
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership & Fitbit, Preventive & Comprehensive Dental w/ Out-of-Network Access, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Transportation

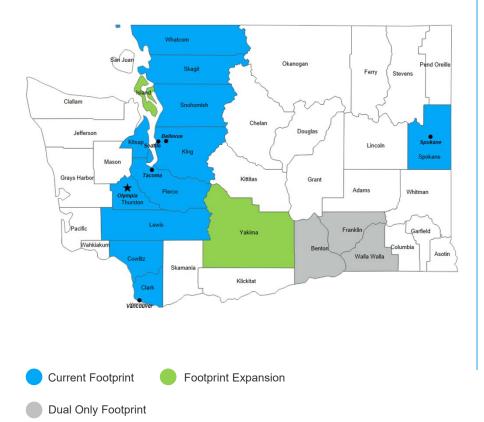






### Washington

Medicare Advantage 2020 Service Area



State Landscape	
Eligibles (as of 2019-05-01)	1,231,823
Estimated DSNP Eligibles <sup>2</sup>	176,417
YOY Eligible Growth <sup>1</sup>	6.4%
MA Penetration <sup>1</sup>	31.1%
YOY MA Enrollment Growth <sup>1</sup>	8.9%
UHC Market Share <sup>1</sup>	37.6%
<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within	UHC 2020 MA Ind

<sup>1</sup> May 2019 CMS.gov MA Ind State/County Enrollment within UHC 2020 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated DSNP Eligibles are projected based on June 2018 CMS.gov data (includes approx. 24K partial duals who may or may not be eligible).



### 2020 WASHINGTON MARKET LANDSCAPE

#### **Central Washington: Yakima**

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Market Landscape	
Eligibles (as of 2019-05-01)	44,457
YOY Eligible Growth	4.5%
MA Non-SNP Penetration	13.7%
YOY MA Non-SNP Enrollment Growth	7.9%
UHC Non-SNP Market Share	0.0%

Seattle: Island, King, Kitsap, Lewis, Pierce, Skagit, Snohomish, Thurston, Whatcom



Spokane: Spokane

Market Landscape	
Eligibles (as of 2019-05-01)	892,415
YOY Eligible Growth	6.4%
MA Non-SNP Penetration	26.6%
YOY MA Non-SNP Enrollment Growth	6.5%
UHC Non-SNP Market Share	32.7%

Southwest Washington: Clark, Cowlitz



Market Landscape	
Eligibles (as of 2019-05-01)	121,999
YOY Eligible Growth	6.9%
MA Non-SNP Penetration	43.8%
YOY MA Non-SNP Enrollment Growth	6.1%
UHC Non-SNP Market Share	21.1%



Market Landscape	
Eligibles (as of 2019-05-01)	109,914
YOY Eligible Growth	5.9%
MA Non-SNP Penetration	30.0%
YOY MA Non-SNP Enrollment Growth	9.9%
UHC Non-SNP Market Share	59.6%

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### 2020 WASHINGTON MARKET LANDSCAPE

Washington Dual: Benton, Clark, Cowlitz, Franklin, King, Kitsap, Lewis, Pierce, Skagit, Snohomish, Spokane, Thurston, Walla Walla, Whatcom, Yakima



Market Landscape	
Est. DSNP Eligibles	176,417
DSNP Enrollees	49,594
DSNP Penetration (All Plans)	28.1%
Total UHC DSNP Enrollees	33,745
UHC DSNP Market Share	68.0%

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# 2020 CENTRAL WASHINGTON

PRODUCT BENEFIT GRID

Plan Name	AARP <sup>®</sup> Medicare Advantage (HMO)	
Plan ID	H3805-029-000	
Plan Highlights	New! Low premium plan for those shopping on value and low out-of-pocket costs	
Service Area	Washington: Yakima	
Premium	\$29	
Max Out-of-Pocket	\$6,700	
PCP/Specialist Copay	\$0 / \$45; Referral Required	
Inpatient Hospital	\$440 days 1-4	
ASC/Outpatient Hosp	\$0 - \$435 / \$0 - \$435	
Lab Copay	\$10	
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	

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Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 3 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)
Plan ID	H3805-017-000	H3805-015-000	H3805-024-001
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Low premium plan for those shopping on value and low out-of-pocket costs	Premium plan with low out-of-pocket costs and rich ancillaries
Service Area	Washington: King	<b>Washington</b> : Clark, Cowlitz, King, Lewis, Pierce, Snohomish, Thurston	Washington: King
Premium	\$0	\$45	\$88
Max Out-of-Pocket	\$6,700	\$5,900	\$4,200
PCP/Specialist Copay	\$0 / \$50; Referral Required	\$0 / \$45; Referral Required	\$5 / \$35; Referral Required
Inpatient Hospital	\$390 days 1-5	\$375 days 1-4	\$250 days 1-7
ASC/Outpatient Hosp	\$0 - \$385 / \$0 - \$385	\$0 - \$370 / \$0 - \$370	\$0 - \$245 / \$0 - \$245
Lab Copay	\$5	\$10	\$0
Rx Ded.; Rx Copays	\$275 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$225 Tiers 3-5; \$3/\$12/\$45/\$95/ <mark>29%</mark>	\$185 Tiers 3-5; \$3/\$12/\$45/\$95/29%
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available





Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)
Plan ID	H3805-019-000	H3805-024-003	H3805-025-002
Plan Highlights	Low premium plan for those shopping on value and low out-of-pocket costs	Premium plan with low out-of-pocket costs and rich ancillaries	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare
Service Area	<b>Washington</b> : Kitsap, Pierce	Washington: Clark, Snohomish, Thurston	Washington: Thurston
Premium	\$24	\$88	\$0
Max Out-of-Pocket	\$6,700	\$4,200	\$6,700
PCP/Specialist Copay	\$15 / \$50; Referral Required	\$5 / \$35; Referral Required	\$0 / \$50; Referral Required
Inpatient Hospital	\$440 days 1-4	\$250 days 1-7	\$390 days 1-5
ASC/Outpatient Hosp	\$0 - \$435 / \$0 - \$435	\$0 - \$245 / \$0 - \$245	\$0 - \$390 / \$0 - \$390
Lab Copay	\$10	\$0	\$0
Rx Ded.; Rx Copays	\$200 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$185 Tiers 3-5; \$3/\$12/\$45/\$95/29%	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available





Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens (HMO)	AARP <sup>®</sup> Medicare Advantage (HMO)
Plan ID	H3805-020-000	H3805-032-000 🖉	H3805-021-000
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	<b>New!</b> HMO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 Tier 1 Rx copays at Walgreens	Low premium plan for those shopping on value and low out-of-pocket costs
Service Area	Washington: Island, Snohomish	Washington: Snohomish	Washington: Skagit, Whatcom
Premium	\$0	\$0	\$16
Max Out-of-Pocket	\$6,700	\$6,500	\$6,700
PCP/Specialist Copay	\$10 / \$50; Referral Required	\$0 / \$50; Referral Required	\$15 / \$50; Referral Required
Inpatient Hospital	\$390 days 1-5	\$400 days 1-4	\$440 days 1-4
ASC/Outpatient Hosp	\$0 - \$385 / \$0 - \$385	\$0 - \$350 / \$0 - \$350	\$0 - \$435 / \$0 - \$435
Lab Copay	\$5	\$5	\$10
Rx Ded.; Rx Copays	\$275 Tiers 3-5; \$3/\$12/\$47/\$100/28%	\$200 Tiers 3-5; \$0/\$5/\$47/\$100/29% (Preferred)	\$275 Tiers 3-5; \$3/\$12/\$47/\$100/ <mark>28%</mark>
Extra Benefits	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Fitness Membership, Preventive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available

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Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO) AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)		
Plan ID	H3805-025-001	H3805-024-002	
Plan Highlights	\$19 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Premium plan with low out-of-pocket costs and rich ancillaries	
Service Area	Washington: Lewis	Washington: Cowlitz, Lewis, Pierce	
Premium	\$19 \$92		
Max Out-of-Pocket	\$6,700 \$4,600		
PCP/Specialist Copay	\$15 / \$50; Referral Required	\$5 / \$35; Referral Required	
Inpatient Hospital	\$440 days 1-4	\$250 days 1-7	
ASC/Outpatient Hosp	\$0 - \$435 / \$0 - \$435	\$0 - \$245 / \$0 - \$245	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$195 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$185 Tiers 3-5; \$3/\$12/\$45/\$95/29%	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	





### **2020** SOUTHWEST WASHINGTON

**PRODUCT BENEFIT GRID** 

Plan Name	ARP <sup>®</sup> Medicare Advantage Plan 2 (HMO) AARP <sup>®</sup> Medicare Advantage Plan 3 (HMO) AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)		AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)
Plan ID	H3805-016-000	H3805-015-000	H3805-024-002
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Low premium plan for those shopping on value and low out-of-pocket costs	Premium plan with low out-of-pocket costs and rich ancillaries
Service Area	Washington: Clark, Cowlitz	<b>Washington</b> : Clark, Cowlitz, King, Lewis, Pierce, Snohomish, Thurston	Washington: Cowlitz, Lewis, Pierce
Premium	\$0	\$45	\$92
Max Out-of-Pocket	\$6,700	\$5,900	\$4,600
PCP/Specialist Copay	\$15 / \$50; Referral Required	\$0 / \$45; Referral Required	\$5 / \$35; Referral Required
Inpatient Hospital	\$440 days 1-4	\$375 days 1-4	\$250 days 1-7
ASC/Outpatient Hosp	\$0 - \$435 / \$0 - \$435	\$0 - \$370 / \$0 - \$370	\$0 - \$245 / \$0 - \$245
Lab Copay	\$0	\$10	\$0
Rx Ded.; Rx Copays	\$225 Tiers 3-5; \$3/\$12/\$47/\$100/29%	\$225 Tiers 3-5; \$3/\$12/\$45/\$95/29%	\$185 Tiers 3-5; \$3/\$12/\$45/\$95/29%
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available



### 2020

## SOUTHWEST WASHINGTON

**PRODUCT BENEFIT GRID** 

Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Walgreens (HMO)	
Plan ID	H3805-024-003	H3805-030-000 樿	
Plan Highlights	ighlights Premium plan with low out-of-pocket costs and rich ancillaries New! HMO offers \$0 premium, \$0 PCP with popular ancillaries. \$0 copays at Walgreens		
Service Area	Washington: Clark, Snohomish, Thurston	Washington: Clark	
Premium	\$88	\$0	
Max Out-of-Pocket	\$4,200	\$5,900	
PCP/Specialist Copay	\$5 / \$35; Referral Required	\$0 / \$50; Referral Required	
Inpatient Hospital	\$250 days 1-7	\$400 days 1-4	
ASC/Outpatient Hosp	\$0 - \$245 / \$0 - \$245	\$0 - \$300 / \$0 - \$300	
Lab Copay	\$0	\$0	
Rx Ded.; Rx Copays	\$185 Tiers 3-5; \$3/\$12/\$45/\$95/29%	\$125 Tiers 3-5; \$0/\$5/\$47/\$100/30% (Preferred)	
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Acupuncture/Chiropractic, Virtual Visits, Virtual Mental Health Visits, NurseLine, Naturopathy, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Fitness Membership, Preventive Dental, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	

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#### **PRODUCT BENEFIT GRID**

Plan Name	AARP <sup>®</sup> Medicare Advantage Plan 1 (HMO)	AARP <sup>®</sup> Medicare Advantage Plan 2 (HMO)	AARP <sup>®</sup> Medicare Advantage Essential (HMO)
Plan ID	H1286-002-000	H1286-009-000	H1286-003-000
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare	Low premium plan for those shopping on value and low out-of-pocket costs	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need prescription drug coverage - works well with VA coverage. Plan offers monthly Part B premium rebate
Service Area	Washington: Spokane	Washington: Spokane	Washington: Spokane
Premium	\$0	\$54	<b>\$0</b> ; Part B Rebate: \$60
Max Out-of-Pocket	\$5,500	\$4,200	\$5,500
PCP/Specialist Copay	\$0 / \$45; No Referral Required	\$0 / \$35; No Referral Required	\$0 / \$45; No Referral Required
Inpatient Hospital	\$395 days 1-4	\$320 days 1-5	\$395 days 1-4
ASC/Outpatient Hosp	\$0 - \$390 / \$0 - \$390	\$0 - \$315 / \$0 - \$315	\$0 - \$390 / \$0 - \$390
Lab Copay	\$0	\$5	\$5
Rx Ded.; Rx Copays	\$150 Tiers 3-5; \$2/\$8/\$45/\$95/30%	\$180 Tiers 3-5; \$2/\$8/\$45/\$95/29%	Not Covered
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine, Platinum Dental Rider Available	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Catalog, Virtual Visits, Virtual Mental Health Visits, NurseLine





## 2020 WASHINGTON DUAL

#### **PRODUCT BENEFIT GRID**

Plan Name	UnitedHealthcare Dual Complete <sup>®</sup> (HMO SNP)
Plan ID	H5008-002-000
Plan Highlights	\$275 per quarter for OTC products through mail order, \$3,000 dental allowance for covered services, \$2,000 allowance for hearing aids every two years, \$0 copay virtual doctor visits
Service Area	Washington: Benton, Clark, Cowlitz, Franklin, King, Kitsap, Lewis, Pierce, Skagit, Snohomish, Spokane, Thurston, Walla Walla, Whatcom, Yakima
Premium	\$0 for Full Duals
Extra Benefits	Routine Eye Exam, Eyewear Credit, Routine Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, OTC Debit Card & Catalog, Acupuncture/Chiropractic, Personal Emergency Response System, Virtual Visits, NurseLine, Transportation

