

Dallas Market Overview 2020

Plan Highlights

Mutual of Omaha CareAdvantage Complete

\$0 Monthly Premium

for those looking for all the coverage that Medicare provides plus extra benefits like dental, vision and SilverSneakers® in an all-in-one plan.



Dental

Basic preventive service (including select major dental services) built-in; comprehensive dental available



Routine Vision

Coverage for routine exams, glasses and contact lenses

Mutual of Omaha CareAdvantage Rewards

\$50 Monthly Part B Premium Reduction

for those who want an all-in-one plan but are looking to manage their health care costs efficiently due to relative health or finances.



Extra Benefits

SilverSneakers®, OTC and transportation included



Travel Coverage

Emergency or urgent care coverage worldwide

Plan Name	CareAdvantage Complete (HMO)	CareAdvantage Rewards (HMO)
Market	Dallas - Fort Worth	Dallas - Fort Worth
Monthly Premium	\$0	\$0
Part B Premium Reduction	N/A	\$50 per month
Service Area	Collin, Dallas, Denton, Rockwall, Tarrant	Collin, Dallas, Denton, Rockwall, Tarrant
MOOP	\$3,900	\$5,900
Inpatient	\$275 Days (1 - 5)	\$325 Days (1 - 5)
PCP Copay	\$0	\$0
Specialist Copay	\$30	\$40
Drug Deductible	\$0	\$0
Drug Copay* Tier 1/2/3/4/5	\$0/\$0/\$42/\$92/29%	\$2/\$5/\$45/\$95/33%
Mail Order (90 day)	\$0/\$0/\$115/\$275	\$6/\$15/\$141/\$300
Other Extra Benefits	Dental, Transportation, Vision, SilverSneakers®, OTC	
Comprehensive Dental	N/A	Included
Compensation	Writing Agent: Maximum allowable by CMS	Upline Levels: Competitive admin fees

*Copay amounts applicable to preferred pharmacies.

Rx Highlights

- Preferred pharmacies include Walgreens, Kroger, Meijer, Walmart and Sam's Club
- \$0 copay on Tier 1 and 2 for mail order 90-day supply
- No deductible and low copays for Tier 1 and 2 drugs at preferred pharmacies
- 30-/60-/90-day supplies available including mail order options (only 30-day mail order supplies available for Tier 5)

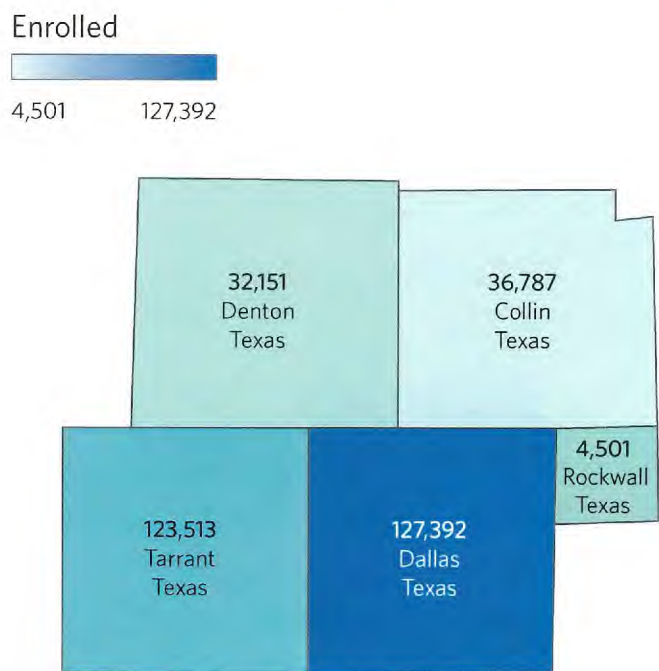
Customer Experience

- Fitness program available through SilverSneakers® at no additional cost
- Over-the-Counter benefit - allowance per quarter for basic health and wellness products such as bandages or cough and cold medications
- Transportation allowance - One-way trips to and from medical office visits

Market Landscape

Total Medicare Eligible (as of 6/1/19)
875,236
Year Over Year Growth
7.0%
Medicare Advantage Penetration
33.7%
Year Over Year MA Enrollment Growth
6.9%

Medicare Advantage



Network

Medical City Healthcare is one of the largest systems in the area and earns high marks for treatment of cancer, gastrointestinal surgery, urology and others. The sixth ranked hospital in the state and the 14th ranked hospital in the nation for gynecology are part of Medical City Healthcare.

Healthcare Highways is an organization with a history of successfully managing value-based care for patients in their network through care coordination while lowering costs. Providers and health systems in the Healthcare Highways network have openly expressed their interest in caring for Medicare Advantage members and adding new patients to their panels.