

Producer 2 - Commission Schedule

Tier 10

Supplemental Plans					
Product	Year 1	Renewals			
*HeartWise™, *CancerWise® Plus, CancerWise®, Critical Illness Direct, Accident Disability Direct, Income Protection Direct	55%	2.25%			
*HeartWise™, *CancerWise® Plus – CO, FL, MD, MN, ND, SD, WA	50%	2.25% Years 2-5 1.25% Years 6+			
*HeartWise™, *CancerWise® Plus – CT	33%	1.5%			
*HospitalWise – All Other States	55%	7% - Years 2-5 2.25%-Years 6+			
*HospitalWise™ – CO, FL, ND, SD, WA	49%	2.25%			
*HospitalWise – MN	49%	2.25%-Years 2-5 1.75%-Years 6+			
Hospital Confinement Direct, Accident Companion, Accident Direct, Critical Accident Direct, Premiere Dental, Basic Dental, Premiere Vision, Senior Premiere Dental, Senior Premiere Vision, ProtectFit Plus	45%	2.25%			
Prime DVH	45%	2.25%			
Premiere Dental, Basic Dental, Senior Premiere Dental – NV Only	20%	3%			
Guaranteed Issue Benefit Options: <ul style="list-style-type: none"> • \$500 Income Protection Direct • \$10,000 Critical Illness Direct • \$250 Hospital Confinement Direct 		10.5%			
Fixed Indemnity Direct, Metal Gap Plan	21%	2.5%			
Wellness Products					
Discount Services, Medical Assistance, ID Theft Protection		21%			
Term Life					
Simplified Issue Term Life	85%	3.5% Years 2-5 2.25% Years 6+			
Final Expense					
Product	Year 1	Year 2	Years 3-5	Years 6-10	Years 11+
Level Benefit: Ages 45-80	102.5%	10.5%	3.5%	2.1%	1.1%
Level Benefit: Ages 81-85	72.5%	10.5%	3.5%	2.1%	1.1%
Graded Benefit: Ages 50-80	67.5%	10.5%	3.5%	2.1%	1.1%
Graded Benefit: Ages 81-85	37.5%	10.5%	3.5%	2.1%	1.1%

*No commission will be payable for the addition of a Wellness Rider to this plan.