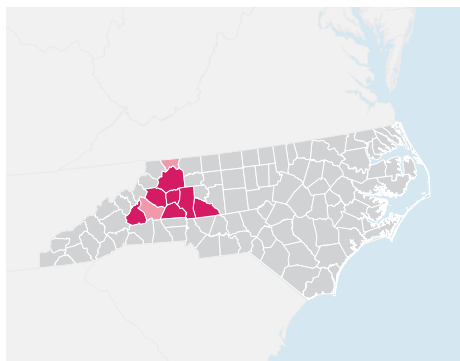


NC Piedmont



Number of Medicare eligibles

NC Piedmont: 173,378

 **New**

Service area

North Carolina: Alexander, **Alleghany, Burke,** Caldwell, Catawba, Iredell, McDowell, Rowan, Wilkes

Market highlights

- All plans offer preferred pharmacy network with \$0 copay on Tier 1 retail and 90D mail order.
- All plans offer competitive value-added services coverage including SilverSneakers®, preventive dental and eyewear reimbursement.
- Premier PPO and Value HMO plans maintaining a \$0 member premium. Value PPO plan maintaining low \$29 member premium.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. And our PPO plan gives customers the freedom to see any doctor in our extensive national network of doctors and hospitals, without a referral.

Strong network

No referrals needed. Seamless national PPO network. Includes almost all major medical systems in NC service area.

NC Piedmont

North Carolina: **Alexander, Burke, Caldwell, Catawba, Iredell, McDowell, Rowan**

Aetna Medicare Premier Plan (PPO) (H5521-081)



Monthly premium	\$0
PCP in network	\$10
Specialist in network	\$50
Inpatient hospital in network	\$345 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900
Out-of-pocket maximum combined	\$10,000
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$200
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	29%/29%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Piedmont

North Carolina: **Alleghany, Wilkes**

Aetna Medicare Value Plan (PPO) (H5521-139)



Monthly premium	\$29
PCP in network	\$15
Specialist in network	\$50
Inpatient hospital in network	\$360 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900
Out-of-pocket maximum combined	\$10,000
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$100
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	31%/31%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Piedmont

North Carolina: **Iredell, Rowan**

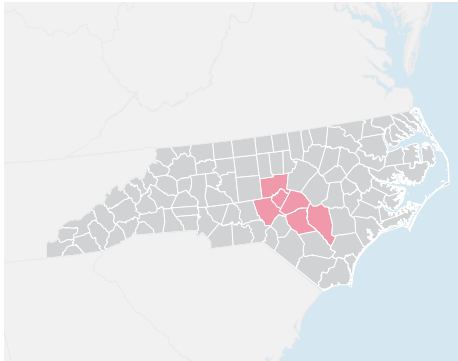
Aetna Medicare Value Plan (HMO) (H3931-081)



Monthly premium	\$0
PCP in network	\$15
Specialist in network	\$50
Inpatient hospital in network	\$350 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,200
Out-of-pocket maximum combined	N/A
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$150
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	30%/30%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Sandhills



Number of Medicare eligibles

NC Sandhills: 133,790

 **New**

Service area

North Carolina: Chatham, Cumberland, Harnett, Lee, Moore, Sampson

Market highlights

- Introducing new Value PPO with a low premium, \$0 PCP copay and competitive benefits.
- Plan offers value-added services including SilverSneakers®, preventive dental and eyewear reimbursement.
- Plan offers preferred pharmacy network with \$0 copay on Tier 1 retail and 90D mail order.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. And our new PPO plan gives customers the freedom to see any doctor in our extensive national network of doctors and hospitals, without a referral.

Strong network

No referrals needed. Seamless national PPO network. Includes almost all major medical systems in NC service area.

NC Sandhills

North Carolina: **Chatham, Cumberland, Harnett, Lee, Moore, Sampson**

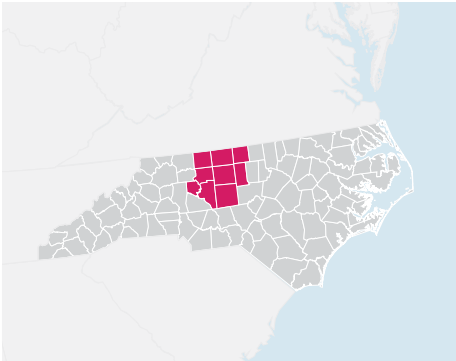
Aetna Medicare Value Plan (PPO) (H5521-169)



Monthly premium	\$30
PCP in network	\$0
Specialist in network	\$45
Inpatient hospital in network	\$350 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$4,950
Out-of-pocket maximum combined	\$10,000
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$200
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	29%/29%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Triad



Number of Medicare eligibles

NC Triad: 301,303

Service area

North Carolina: Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham, Stokes

Market highlights

- Introducing a new plan option with richer benefits: \$0 premium PPO and \$0 PCP copay. Welcome & onboarding of members.
- All plans offer preferred pharmacy network with \$0 copay on Tier 1 retail and 90D mail order.
- The Premier Plus PPO offers the most competitive value-added services including SilverSneakers®, preventive dental and eyewear reimbursement.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. And our PPO plan gives customers the freedom to see any doctor in our extensive national network of doctors and hospitals, without a referral.

Strong network

No referrals needed. Seamless national PPO network. Includes almost all major medical systems in NC service area.

NC Triad

North Carolina: Alamance, Caswell, Davidson, Davie, Forsyth, Guilford, Randolph, Rockingham, Stokes

Aetna Medicare Premier Plan (PPO) (H5521-081)	
★★★★	
Monthly premium	\$0
PCP in network	\$10
Specialist in network	\$50
Inpatient hospital in network	\$345 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900
Out-of-pocket maximum combined	\$10,000
Medical deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies)	
All prescription copays are representative of a one-month supply.	
Prescription deductible	\$200
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	29%/29%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Triad

North Carolina: **Alamance, Guilford, Randolph, Rockingham**

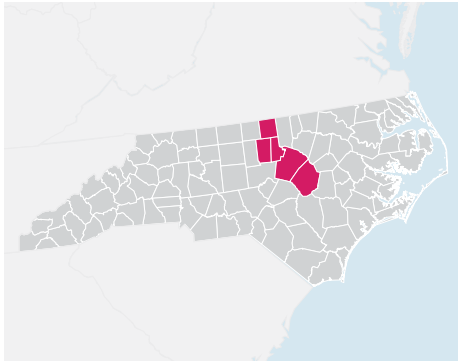
Aetna Medicare Premier Plus Plan (PPO) (H5521-170)



Monthly premium	\$0
PCP in network	\$0
Specialist in network	\$40
Inpatient hospital in network	\$250 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket maximum in network	\$4,500
Out-of-pocket maximum combined	\$10,000
Medical deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$100
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	31%/31%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Triangle



Number of Medicare eligibles

NC Triangle: 233,221

Service area

North Carolina: Durham, Johnston, Orange, Person, Wake

Market highlights

- All plans offer preferred pharmacy network with \$0 or low copay on Tier 1 retail and \$0 copay on 90D mail order.
- All plans offer SilverSneakers® fitness benefit and competitive value-added services. Most plans also include preventive dental and eyewear reimbursement.
- Prime plan maintained stability with limited benefit changes year over year. For members with a terming product, tailored outreach campaign planned to identify best product fit and re-sell. Welcome & onboarding of members.

Why sell our plans

Aetna offers customers a range of Medicare plans to fit their lifestyles, health needs and budgets. Our plans include medical, hospital and prescription drug coverage with a wide network, plus additional benefits. And our \$0 PPO plan gives customers the freedom to see any doctor in our extensive national network of hospitals and doctors, without a referral, including in-network coverage at Duke Health.

Strong network

The Prime Plan includes access to limited major health systems in the counties it serves. No referrals needed on PPO plans. PPO plans include seamless national network that includes most major medical systems.

NC Triangle

North Carolina: **Orange, Person**

	Aetna Medicare Premier Plan (PPO) (H5521-081) ★★★★★	Aetna Medicare Prime Plan (HMO) (H3931-087) ★★★★★	Aetna Medicare Value Plan (HMO) (H3931-081) ★★★★★
Monthly premium	\$0	\$0	\$0
PCP in network	\$10	\$5	\$15
Specialist in network	\$50	\$40	\$50
Inpatient hospital in network	\$345 per day, days 1-5; \$0 per day, days 6-90	\$270 per day, days 1-6; \$0 per day, days 7-90	\$350 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900	\$4,500	\$5,200
Out-of-pocket maximum combined	\$10,000	N/A	N/A
Deductible	\$0	\$0	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.			
Prescription deductible	\$200	\$0	\$150
Tier 1 — Preferred generic	\$0/\$10	\$2/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100	\$100/\$100
Tier 5 — Specialty	29%/29%	33%/33%	30%/30%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Triangle

North Carolina: **Durham, Wake**

	Aetna Medicare Essential Plan (PPO) (H5521-168) ★★★★★	Aetna Medicare Premier Plan (PPO) (H5521-183) ★★★★★	Aetna Medicare Prime Plan (HMO) (H3931-087) ★★★★★	Aetna Medicare Value Plan (HMO) (H3931-081) ★★★★★
Monthly premium	\$0	\$50	\$0	\$0
PCP in network	\$5	\$10	\$5	\$15
Specialist in network	\$50	\$45	\$40	\$50
Inpatient hospital in network	\$350 per day, days 1-5; \$0 per day, days 6-90	\$295 per day, days 1-6; \$0 per day, days 7-90	\$270 per day, days 1-6; \$0 per day, days 7-90	\$350 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$6,700	\$5,500	\$4,500	\$5,200
Out-of-pocket maximum combined	\$10,000	\$10,000	N/A	N/A
Medical deductible	\$0	\$0	\$0	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.				
Prescription deductible	\$95	\$200	\$0	\$150
Tier 1 — Preferred generic	\$2/\$10	\$0/\$10	\$2/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100	\$100/\$100	\$100/\$100
Tier 5 — Specialty	31%/31%	29%/29%	33%/33%	30%/30%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC Triangle

North Carolina: **Johnston**

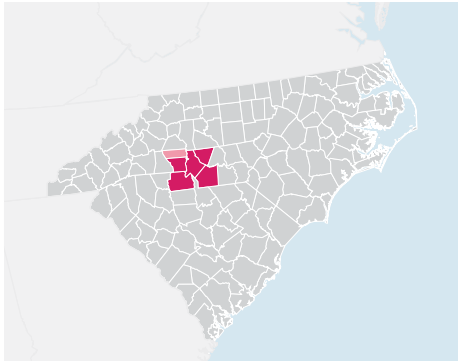
Aetna Medicare Value Plan (PPO) (H5521-139)



Monthly premium	\$29
PCP in network	\$15
Specialist in network	\$50
Inpatient hospital in network	\$360 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900
Out-of-pocket maximum combined	\$10,000
Medical deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$100
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	31%/31%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC/SC Charlotte



Number of Medicare eligibles

NC/SC Charlotte: 290,944

Service area

North Carolina: Cabarrus, Gaston, **Lincoln**, Mecklenburg, Union

South Carolina: York

Market highlights

- All plans offer preferred pharmacy network with \$0 or low copay on Tier 1 retail and \$0 copay 90D mail order.
- All plans offer SilverSneakers® fitness benefit and competitive value-added services coverage including preventive dental and eyewear reimbursement.
- All plans have \$0 member premium. Welcome & onboarding of members.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. And our PPO plan gives customers the freedom to see any doctor in our extensive national network of doctors and hospitals, without a referral.

Strong network

No referrals needed for PPOs. Seamless national PPO network. All plans include several major health systems in their service area.

 **New**

NC/SC Charlotte

North Carolina: Cabarrus, Gaston, Lincoln, Mecklenburg, Union

Aetna Medicare Premier Plan (PPO) (H5521-081)	
★★★★	
Monthly premium	\$0
PCP in network	\$10
Specialist in network	\$50
Inpatient hospital in network	\$345 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,900
Out-of-pocket maximum combined	\$10,000
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies)	
All prescription copays are representative of a one-month supply.	
Prescription deductible	\$200
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	29%/29%

This plan includes Tier 1 and Tier 2 prescription gap coverage.

NC/SC Charlotte

North Carolina: **Cabarrus, Gaston, Mecklenburg, Union**

Aetna Medicare Value Plan (HMO) (H3931-081)



Monthly premium	\$0
PCP in network	\$15
Specialist in network	\$50
Inpatient hospital in network	\$350 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,200
Out-of-pocket maximum combined	N/A
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$150
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	30%/30%

This plan includes Tier 1 and Tier 2 prescription gap coverage.