

California





CA Inland Empire



Number of Medicare eligibles

CA Inland Empire: 625,328

Service area

California: Riverside, San Bernardino

Market highlights

- All plans offer preferred Rx cost shares with \$0 Tier
 All plans offer gap coverage on Tiers 1 and 2. All
 HMOs offer robust formulary.
- All plans offer SilverSneakers, \$0 annual physical exams, routine eye and hearing exams plus nursing hotline, smoking and tobacco cessation and health education. \$0 diabetic supplies with preferred vendor LifeScan. Worldwide emergency and urgent coverage. Comprehensive dental, hearing aid and eyewear reimbursement allowances on San Bernardino Prime HMO.
- Eyewear reimbursement allowance on PPO plans with optional dental and hearing aid buy-up options
- Dental and eyewear reimbursement allowances on Select HMO
- Welcome and onboarding of members. Aetna Resources for Living.[™] Portable nationwide PPO plans. Maintained stability with limited benefit changes year over year. Member meetings and health fairs. Member health statements and Prime enrollment verification (San Bernardino Prime Plan Only).

Why sell our plans

Aetna offers customers a range of Medicare plans to fit their lifestyles, health needs and budgets. Our plans include medical, hospital and prescription drug coverage with a wide network, plus additional benefits. Plan premiums start at \$0 and the Aetna network includes local providers that members know and trust, such as PrimeCare.

Strong network

No referrals needed on PPO plan. Portable nationwide PPO network. Collaborative medical management with key provider groups on all HMOs.



CA Inland Empire

California: Riverside, San Bernardino

	Aetna Medicare Choice Plan (PPO) (H5521-126) ★★★★	Aetna Medicare Select Plan (HMO) (H0523-022) ★★★
Monthly premium	\$80	\$0
PCP in network	\$10	\$0
Specialist in network	\$40	\$0
Inpatient hospital in network	\$225 per day, days 1-5; \$0 per day, days 6-90	\$50 per day, days 1-4; \$0 per day, days 5-90
Out-of-pocket maximum in network	\$6,700	\$3,400
Out-of-pocket maximum combined	\$10,000	N/A
Deductible	\$750 per year for out-of-network services	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.		
Prescription deductible	\$0	\$0
Tier 1 — Preferred generic	\$0/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100
Tier 5 — Specialty	33%/33%	33%/33%



CA Inland Empire

California: San Bernardino

	Aetna Medicare Prime Plan (HMO) (H0523-063) ★★★
Monthly premium	\$0
PCP in network	\$0
Specialist in network	\$0
Inpatient hospital in network	\$0 per stay
Out-of-pocket maximum in network	\$2,950
Out-of-pocket maximum combined	N/A
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply	<i>ı.</i>
Prescription deductible	\$0
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	33%/33%



CA Kern



Number of Medicare eligibles

CA Kern: 110,506

Service area

California: Kern

Market highlights

- Preferred Rx cost share with \$0 Tier 1. Gap coverage on Tiers 1 and 2. Select HMO plan offers robust formulary.
- Plan offers SilverSneakers, \$0 annual physical exams, routine eye and hearing exams plus nursing hotline, smoking and tobacco cessation and health education. \$0 diabetic supplies with preferred vendor LifeScan. Worldwide emergency and urgent coverage. Dental and eyewear reimbursement allowances.
- Welcome and onboarding of members. Aetna Resources for Living.[™] Maintained stability with limited benefit changes year over year. Member meetings and health fairs. Member health statements.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. Plan premiums start at \$0 and the Aetna network includes the local providers customers know and trust, including Bakersfield Family Medical Center.

Strong network

Collaborative medical management with key provider group.

FIRST LOOK 2018

Medicare Advantage



CA Kern

California: Kern

	Aetna Medicare Select Plan (HMO) (H0523-031) ★★★
Monthly premium	\$0
PCP in network	\$0
Specialist in network	\$0
Inpatient hospital in network	\$25 per day, days 1-4; \$0 per day, days 5-90
Out-of-pocket maximum in network	\$3,400
Out-of-pocket maximum combined	N/A
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$0
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	33%/33%



CA Los Angeles & Orange



Number of Medicare eligibles

CA Los Angeles: 1,896,639

Service area

California: Los Angeles, Orange

Market highlights

- All plans offer preferred Rx cost shares with \$0 Tier
 1. All plans offer gap coverage on Tiers 1 and 2.
 Prime plans offer robust formulary.
- All plans offer SilverSneakers, \$0 annual physical exams, routine eye and hearing exams plus nursing hotline, smoking and tobacco cessation and health education. \$0 diabetic supplies with preferred vendor LifeScan. Worldwide emergency and urgent coverage. Dental and eyewear reimbursement allowances on Prime HMOs. Eyewear reimbursement allowance on PPO plans with optional dental and hearing aid buy-up options. OSB options available on Select HMO plan.
- Welcome and onboarding of members. Aetna Resources for Living.[™] Portable nationwide PPO plans. Maintained stability with limited benefit changes year over year. Member meetings and health fairs. Member health statements and Prime plan enrollment verifications.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. Plan premiums start at \$0 and the Aetna network includes the local providers customers know and trust. We also now offer our Select Plan at a \$0 premium!

Strong network

No referrals needed on PPO plan. Portable nationwide PPO network. Collaborative medical management with key provider groups on all HMOs.



CA Los Angeles

California: Los Angeles

	Aetna Medicare Choice Plan (PPO) (H5521-125) ★★★★	Aetna Medicare Prime Plan (HMO) (H0523-061) ★ ★ ★ ブ
Monthly premium	\$83	\$0
PCP in network	\$10	\$0
Specialist in network	\$40	\$0
Inpatient hospital in network	\$225 per day, days 1-5; \$0 per day, days 6-90	\$0 per stay
Out-of-pocket maximum in network	\$6,700	\$2,800
Out-of-pocket maximum combined	\$10,000	N/A
Deductible	\$750 per year for out-of-network services	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.		
Prescription deductible	\$0	\$0
Tier 1 — Preferred generic	\$0/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100
Tier 5 — Specialty	33%/33%	33%/33%



CA Los Angeles & Orange

California: Los Angeles, Orange

	Aetna Medicare Select Plan (HMO) (H0523-002) ★ ★ ★ →
Monthly premium	\$0
PCP in network	\$0
Specialist in network	\$0
Inpatient hospital in network	\$264 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket maximum in network	\$5,400
Out-of-pocket maximum combined	N/A
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pl All prescription copays are representative of a one-mo	narmacies) pnth supply.
Prescription deductible	\$0
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	33%/33%



CA Orange

California: Orange

	Aetna Medicare Choice Plan (PPO) (H5521-056) ★★★★	Aetna Medicare Prime Plan (HMO) (H0523-060) ★★★
Monthly premium	\$110	\$0
PCP in network	\$10	\$0
Specialist in network	\$40	\$0
Inpatient hospital in network	\$225 per day, days 1-5; \$0 per day, days 6-90	\$0 per stay
Out-of-pocket maximum in network	\$6,700	\$1,950
Out-of-pocket maximum combined	\$10,000	N/A
Deductible	\$750 per year for out-of-network services	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.		
Prescription deductible	\$0	\$0
Tier 1 — Preferred generic	\$0/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100
Tier 5 — Specialty	33%/33%	33%/33%



CA San Diego



Number of Medicare eligibles

CA San Diego: 496,124

Service area

California: San Diego

Market highlights

- All plans offer preferred Rx cost shares with \$0 Tier
 1. All plans offer gap coverage on Tiers 1 and 2.
 Select HMO plan offers robust formulary.
- All plans offer SilverSneakers, \$0 annual physical exams, routine eye and hearing exams plus nursing hotline, smoking and tobacco cessation and health education. \$0 diabetic supplies with preferred vendor LifeScan. Worldwide emergency and urgent coverage. Dental and hearing aid reimbursement allowances on Select HMO plan. Eyewear reimbursement allowance on PPO plan with optional dental and hearing aid buy-up options.
- Welcome and onboarding of members. Aetna Resources for Living.[™] Portable nationwide PPO plan. Maintained stability with limited benefit changes year over year. Member meetings. Member health statements.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hosptial, and prescription drug coverage to help keep them healthy and active, at the right price. And our PPO plan gives customers the freedom to see any doctor they choose without a referral.

Strong network

No referrals needed on PPO plan. Portable nationwide PPO network. Collaborative medical management with key provider groups on broad Select HMO plan.



CA San Diego

California: San Diego

	Aetna Medicare Choice Plan (PPO) (H5521-053) ★★★★	Aetna Medicare Select Plan (HMO) (H0523-052) ★★★
Monthly premium	\$83	\$0
PCP in network	\$5	\$0
Specialist in network	\$35	\$20
Inpatient hospital in network	\$225 per day, days 1-5; \$0 per day, days 6-90	\$250 per day, days 1-7; \$0 per day, days 8-90
Out-of-pocket maximum in network	\$6,000	\$3,400
Out-of-pocket maximum combined	\$9,000	N/A
Deductible	\$500 per year for out-of-network services	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.		
Prescription deductible	\$0	\$0
Tier 1 — Preferred generic	\$0/\$10	\$0/\$10
Tier 2 — Generic	\$5/\$15	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100	\$100/\$100
Tier 5 — Specialty	33%/33%	33%/33%